

TE ARAWA FISHERIES



**ANNUAL
MEETING**
Report 2015

DIRECTORY

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Auditor	KPMG
Bankers	Westpac Banking Corporation
Solicitors	Kahui Legal

Annual Report for:

Te Kotahitanga o Te Arawa Waka Fisheries Trust Board
Te Arawa Fisheries Limited
Te Arawa Fisheries Holding Company Limited

Annual General Meeting
25 March 2015
Rangitahi Marae, Matata
6pm



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MESSAGE FROM THE CHAIR



Tena koutou katoa

2014 has been a successful year as we continued to strive to see positive changes for our Te Arawa iwi, whanau and moana. Important to that goal has been the creation of jobs for our people because we know that jobs improve lives not only for individuals, but also for their families and ultimately for our people. In 2013, we opened our first Te Arawa Fresh Seafood store at the Redwoods Centre. In 2014, we added a new store on Fairy Springs Road and a truck that is currently supplying fresh seafood throughout the Te Arawa rohe. Fifteen of our people are employed in this business. Also, we continued to develop our Te Arawa Seafood Work Experience programme in 2014. Under this initiative, we transport Te Arawa people to Tauranga to process fish for Sanford and Pelco. During peak season, over 35 people were employed. We are excited to not only be investing in profitable ventures for our business but also creating opportunities for our people that improve lives in meaningful ways.

We continue to invest \$130,000 in our iwi on an annual basis to support our people with their own initiatives and are happy to announce that we will be increasing the investment in our people to undertake tertiary study to nearly \$100,000.

While we acknowledge our successes, we also commemorate the lives of those throughout Te Arawa who are no longer with us. We continue to provide kaimoana to all tangihanga held on marae throughout the Te Arawa rohe to support our people at these times.

I am pleased to provide this update to the Annual Meeting.

Noho ora mai



GENERAL MANAGER'S REPORT

Kia ora tatau katoa

We are pleased to provide this Annual Report for 2014 and Annual Plan for 2015 for consideration by our beneficiaries.

- Part 1 of this Report provides an overview of our organisation including information about our Trust, staff, beneficiaries, companies, assets and business.
- Part 2 presents the Trust's Annual Reports for 2014 and Annual Plan for 2015.
- Part 3 provides the Companies' Annual Reports for 2014 and Annual Plan for 2015.
- The appendices contain the annual audited financial reports prepared in accordance with generally accepted accounting practice for our three entities, Te Kotahitanga o Te Arawa Waka Fisheries Trust Board, Te Arawa Fisheries Holding Company Limited and Te Arawa Fisheries Limited, for the financial year ending 30 September 2014.



We are the organisation that received the proceeds of the settlement with the Crown of Te Arawa's claims to commercial fisheries for the benefit of its descendants. Our Companies have carefully managed the fishing quota, shares and cash assets received in September 2006.

Our Trust has also been busy delivering benefits to the people through its strategic aim to help develop "Effective Te Arawa Iwi, Prosperous Te Arawa Whānau and a Healthy Te Arawa Moana". In 2014, we distributed \$130,000 to our 11 Iwi to support community initiatives that assist the efforts of our Iwi organisations to benefit their people. These distributions are made every year. We also continue to help our people through the supply of seafood to all tangihanga held on Te Arawa marae. We continued to support the goal for Prosperous Te Arawa Whanau with the allocation to the Te Arawa 500 Tertiary Scholarship Programme of more than \$50,000 in 2014. Our recipients stayed at Kearoa Marae at Horohoro for a weekend wānanga to help them maintain their connection with Te Arawa.

We are happy to present this report and look forward to a successful and prosperous 2015.

Piki te ora

A handwritten signature in blue ink, consisting of a stylized, circular scribble followed by a long horizontal line that ends in a small dot.

Shane Heremaia
General Manager

PART 1: GROUP OVERVIEW

Te Kotahitanga o Te Arawa Waka Fisheries Trust Board was legally established on 19 December 1995 by a deed of trust. In order for the Trust to receive assets in settlement of Te Arawa's claims to commercial fisheries under the Māori Fisheries Act 2004, changes were made in relation to the Trust pursuant to a deed dated 26 July 2006 which included the establishment of the Companies to hold and manage the assets. Te Ohu Kaimoana approved the Trust as a mandated Iwi organisation to receive the assets and Te Arawa Fisheries Holding Company Limited as the asset holding company in September 2006 which facilitated the transfer of Te Arawa's fisheries settlement assets that we now hold.

OUR TRUST

The Trust is a charitable trust and the objects under its deed of trust are to support advancement in fishing and other skills for the benefit of Te Arawa, represent Te Arawa in relation to fisheries matters, receive fisheries assets, establish an effective organisation, support Te Arawa in training and education, promote the management of our customary and commercial fisheries and maintain communication with the people.

The Trust presently consists of 11 elected members representing each of the Te Arawa Iwi recognized for fisheries purposes under the Māori Fisheries Act 2004 who are listed below.

Trustees of the Trust

Ron Roberts (Chair)
Manu Malcolm (Deputy Chair)
Kiri Potaka Dewes
Paeraro Awhimate
Willie Emery
Punohu McCausland
Kahuariki Hancock
Cedric Forrest
Huru Maika
Chris Clarke
Tony Wihapi

Te Arawa Iwi under Māori Fisheries Act 2004

Te Ure o Uenukukopako/Ngāti Whakaue
Ngāti Tarāwhai
Ngāti Rangiteaorere
Ngāti Makino
Ngāti Pikiao
Waitaha
Ngāti Rangiwewehi
Ngāti Tahu/Ngāti Whaoa
Tuhourangi
Ngāti Rangitihī
Tapuika

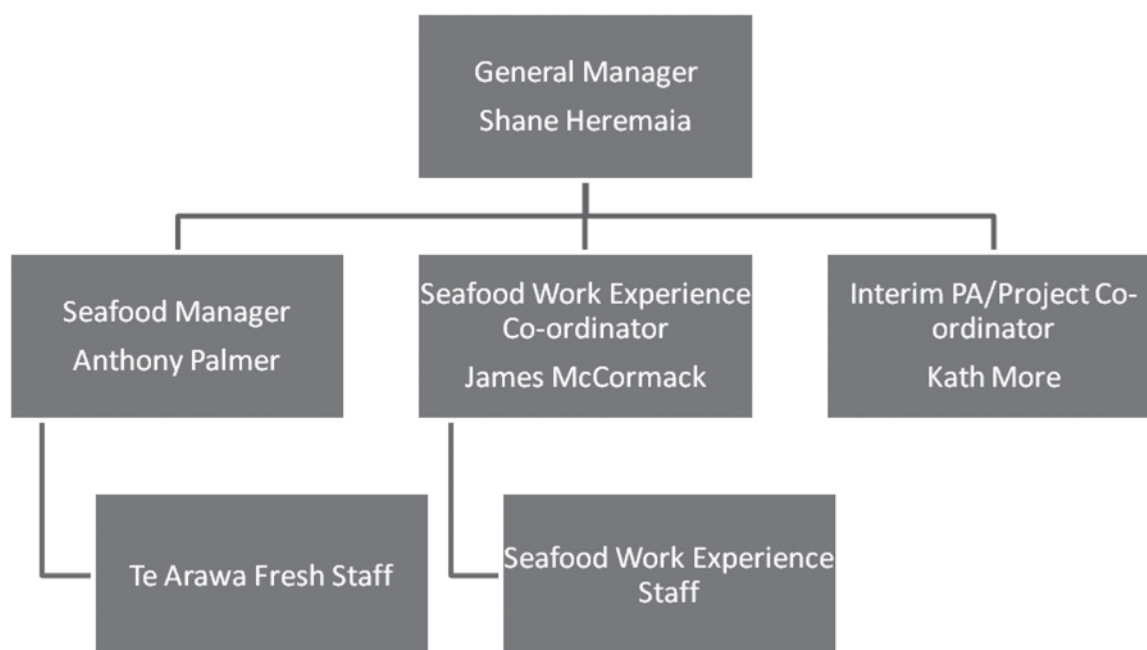
The term of the current trustees is three years. Elections were held in October 2013. Six Trust board meetings per year are held.



*From left to right: Kiri Potaka Dewes, Huru Maika, Punohu McCausland, Paeraro Awhimate, Tony Wihapi, Kahuariki Hancock, Manu Malcolm (Deputy Chair), Chris Clarke, Willie Emery, Ron Roberts (Chair)
Absent: Cedric Forrest*

OUR STAFF

The Trust has established an organisational structure to assist the development of the business and activities of the Parent and the Companies which consists of a General Manager and PA/Project Co-ordinator based at our offices at 1256 Arawa Street, Rotorua, a Seafood Manager based at our Redwoods and Fairy Springs retail outlets and a Seafood Work Experience Co-ordinator who is based off-site. The chart below shows the organisational structure.



OUR BENEFICIARIES

The Trust maintains a register of its beneficiaries. A beneficiary is any Te Arawa person who has completed a registration form that is approved and recorded in the register. A Te Arawa person is any individual who is descended from a Te Arawa ancestor, not including whangāi.

OUR COMMITTEES

The Board has established two committees to assist it with its activities. The Kaunihera Kōeke is a council of kōeke that advises the Board on tikanga, cultural, matauranga, whakapapa and te reo issues, as required. Each Te Arawa Iwi may appoint two kōeke, one male and one female, to the Kaunihera Kōeke. The Board has also established a Beneficiaries Registration Committee which considers all applications submitted for registration on the Beneficiaries Register and verifies, accepts or declines the application as to whether any applicant is Te Arawa.

OUR COMPANIES

While the Trust is the mandated Iwi organisation with ultimate responsibility for Te Arawa's fisheries assets, the Trust established an additional entity to hold the assets, Te Arawa Fisheries Holding

Company Limited, and another body to manage them, Te Arawa Fisheries Limited. These Companies are wholly-owned subsidiaries of the Parent with direct responsibility for the management of assets. The Parent has the power to appoint up to five directors. At present, the four directors below are appointed with one position remaining vacant:

Directors

- Ron Roberts (Chair)
- Punohu McCausland
- Clinton Hemana
- Peter Reid



From left to right: Ron Roberts (Chair), Peter Reid, Clinton Hemana, Punohu McCausland

The term of the current directors is three years. Six board meetings per year are held. In addition, other companies have been established to effect the operations of our business: Te Arawa Fisheries ICP Limited, Te Arawa Fresh Limited, Te Arawa Fisheries Properties Limited and Te Arawa Fisheries LFR Limited.

OUR ASSETS

The assets received by the Trust consisted of fishing quota, shares in Aotearoa Fisheries Limited and cash which were valued at \$23.7m in total at September 2006. The quota, shares and most of the Group's cash are held within Te Arawa Fisheries Holding Company Limited. The quota, shares and cash produce an annual income. The quota generates an Annual Catch Entitlement (ACE) which we then sell. Our cash assets are presently invested in term deposits. The shares in Aotearoa Fisheries Limited produce an annual dividend. In 2012, Te Arawa Fisheries invested in Port Nicholson Fisheries in Wellington. In 2013, the Te Arawa Fresh Seafood store at the Redwood Centre in Rotorua was established with another store opened at Fairy Springs and a mobile truck outlet commenced in 2014.

OUR BUSINESS

The role of the Trust is to exercise a governance role in relation to those assets via the Companies and manage and distribute the benefits in accordance with our charitable objects. The function of the Companies is to hold, manage and grow the assets on behalf of the Parent as shareholder.

PART 2: THE TRUST

ANNUAL REPORT 2014

Since receipt of Te Arawa's fisheries assets, the Parent and its Companies have concentrated on the prudent investment of the assets to produce revenue which has then been reinvested or utilised in the provision of initiatives that deliver benefit to our beneficiaries. This Annual Report provides a review of the Trust's financial performance and commentary on those initiatives for the year 1 October 2013 to 30 September 2014.

FINANCIAL PERFORMANCE 2014

For the year ending 30 September 2014, the Trust received total revenue of \$337,384 which included a combined dividend from the Companies of \$297,416 and interest of \$40,418. Total revenue was considerably less than the \$1,460,172 received in the previous year because a special dividend including Maori Authority Tax Credits attached to AFL's issue of bonus shares was paid in 2013. The Trust's expenses decreased from \$455,575 in 2013 to \$329,163 in 2014 due to Te Arawa Fisheries Limited taking over responsibility for shared Group expenses. The net surplus for the period was \$8,671.

Total equity in the Trust increased from \$2,437,833 to \$2,446,504 which resulted from the net surplus.

STRATEGIC GOAL 1: OUR TE ARAWA IWI SUPPORTED FOR SUCCESS

Te Arawa Fisheries Iwi Partnership Programme

In 2009, we established the Te Arawa Fisheries Iwi Partnership Programme. Grants of up to \$10,000-\$20,000 were made available on application, to organisations representing each of our 11 Iwi. The funding was available to deliver community initiatives of direct benefit to Iwi members. We were proud to have assisted our Iwi through this programme in 2014.

Pataka Kai

Since September 2007, the Trust has provided seafood at a market value of around \$250 to each tangihanga held on a Te Arawa marae within the rohe upon receipt of a request by our office. The purpose of this initiative is to support our bereaved whānau to host those attending to pay their respects. More than 120 whānau received seafood in 2013/2014 worth a total value of over \$24,000.

STRATEGIC GOAL 2: OUR TE ARAWA PEOPLE ASSISTED INTO SKILLED EMPLOYMENT

Te Arawa 500 Tertiary Scholarship Programme

In 2007, the Trust formed the view that the economic circumstances of Te Arawa would be improved by assisting the development of our people into higher skilled employment through education. A scholarship programme to support Te Arawa descendants with the significant costs of pursuing a tertiary education was established to assist our people in securing better jobs and higher incomes.

The aim of the Te Arawa 500 Tertiary Scholarship Programme is to get 500 Te Arawa people into skilled employment by 2020. In 2014, \$67,000 in scholarships funds were allocated. Feedback on the efficacy of the programme was extremely positive and the results achieved are monitored. A wānanga was held at Kearoa Marae at Horohoro for our recipients to help maintain their connection to Te Arawa.

Te Arawa Seafood Work Experience Programme

The Trust developed this programme to provide Te Arawa people with paid work that would give them skills, experience in the seafood sector as well as an income. Vans provided by Te Arawa Fisheries transport workers from Rotorua to Tauranga to process seafood at the Sanford and Pelco processing factories. In 2014, over 30 workers were employed on day and night shifts with these employers.

STRATEGIC GOAL 3: OUR TE ARAWA MARINE ENVIRONMENT PROTECTED AND PRESERVED FOR OUR FUTURE GENERATIONS

Healthy Te Arawa Moana Plan

In 2009, we also developed a Te Arawa Moana plan which sets out our strategy for protecting our marine environment and we are grateful to our Iwi that participated in its development. That plan will form the basis of an annual plan which help determine our ongoing support of customary fisheries initiatives.

In 2014, the Trust focused on supporting hui of our Iwi to establish a body to represent our Iwi for customary fisheries purposes. Progress on that initiative continues.

The Trust also maintained strategic relationships with other Iwi in the region and the Ministry of Fisheries in developing strategies to protect our moana. The Trust funded and supported Te Arawa's participation through trustee Willie Emery in a forum of Bay of Plenty Iwi. In 2006, the Ministry of Fisheries entered into a partnership with these Iwi which is called Mai i ngā Kuri ā Whārei ki Tihirau. This regional forum was established for the purpose of meeting the Crown's obligations in accordance with the 1992 Deed of Settlement for the fisheries settlement. Discussions between the Ministry of Fisheries and participating Iwi are continuing with the objectives of furthering the interests of Iwi in the area of customary fishing matters and facilitating the achievement of the spirit and intent of the Customary Fishing Regulations 1998.

A settlement between the Crown and Te Arawa along with other iwi in the Bay of Plenty has been reached in relation to pre-commencement aquaculture space. Following receipt of the funds by Te Ohu Kaimoana, Bay of Plenty Iwi will determine the method of allocation.

STRATEGIC GOAL 4: GOVERNANCE OF COMMERCIAL ENTITIES

Governance

In 2014, the fisheries settlement assets were held and managed by our subsidiary companies, Te Arawa Fisheries Limited and Te Arawa Fisheries Holding Company Limited. However, it is important for Te Kotahitanga o Te Arawa Waka Fisheries Trust Board as the parent body to exercise strategic governance over these entities. The Trust achieved this objective through the process for review and approval of the Annual Report, Strategic Plan, Annual Plan, Budget and regular reports of the Companies to the Board.

STRATEGIC GOAL 5: LEADERSHIP

A number of objectives were achieved to assist our role as a leader in our areas of strategic importance including:

- Social Media – Development and maintenance of Te Arawa Fisheries page on Facebook.
- Website – Maintenance of Te Arawa Fisheries website with online registration and scholarship application capability;
- Reporting – Presentation of Annual Report and Annual Plan;
- Costs Management – Operational expenses maintained at less than 45% of Trust revenue;
- Registrations – Continued increase in registrations;
- Koha Fund – Ongoing management of this fund.

STRATEGIC PLAN 2008-2020

Within the scope of the charitable objectives set out in its deed of trust, the Trust has developed a Strategic Plan for the period 2008 to 2020. The Mission, Vision, Values and Strategic Goals of that Strategic Plan are set out below.

MISSION

Kia whakakotahi tātou o Te Arawa Waka ki raro i te maru o ngā taonga o Tangaroa mō ngā whakatipuranga o Te Arawa

VISION

Effective Te Arawa Iwi
Prosperous Te Arawa whānau
Healthy Te Arawa moana

VALUES

Tino Rangatiratanga
Tikanga
Kaitiakitanga
Treaty of Waitangi
Accountability

STRATEGIC GOALS

Our Te Arawa Iwi supported for success
Our Te Arawa people assisted into skilled employment
Our Te Arawa marine environment protected and preserved for our future generations
Our commercial entities strategically governed to meet our aspirations
Our organisation recognised as a leader in our areas of strategic importance

ANNUAL PLAN 2014/2015

STRATEGIC GOAL 1

Our Te Arawa Iwi supported for success

Objective:	1.1 Iwi Support - Provide financial assistance to our Iwi organisations to deliver a community initiative
	11 iwi projects completed by 30 September 2015

Objective:	1.2 Pataka Kai - Provide seafood for each of our tangihanga held on a Te Arawa marae
Indicator:	100% of notified tangihanga supported in 2015

STRATEGIC GOAL 2

Our Te Arawa People Assisted Into Skilled Employment

Objective:	2.2 Te Arawa 500 Programme
Indicator:	Scholars supported through their tertiary studies by 30 September 2015

Objective:	2.3 Hold a wananga for Te Arawa 500 recipients
Indicator:	Attendees report stronger Te Arawa connection

Objective:	2.4 Implement Seafood Work Experience Programme
Indicator:	Te Arawa participants provided with training and employment opportunities through work experience in seafood industry

STRATEGIC GOAL 3

Our Te Arawa Marine Environment Protected and Preserved for our Future Generations

Objective:	3.1 Healthy Te Arawa Moana Plan
Indicator:	Establishment of Te Arawa representative body for customary fisheries supported

Objective:	3.3 Aquaculture Settlement
Indicator:	Settlement received by 30 September 2015

STRATEGIC GOAL 4

Governance of Commercial Entities

Objective:	4.1 Governance – Review and approval of annual report, Strategic Plan, Annual Plan, Budget and Reports of the Companies.
Indicator:	All documentation reviewed and approved by 30 September 2015

STRATEGIC GOAL 5

Leadership

Objective:	5.1 Reporting – Meet annual reporting requirements
Indicator:	Annual Report and Annual Plan presented to beneficiaries

Objective:	5.2 Social Media – Regular updates to beneficiaries
Indicator:	Increased feedback via social media

Objective:	5.3 Registrations - Implement Registration Project
Indicator:	Five percent total increase in registrations in 2015

Objective:	5.4 Koha Fund – Support suitable kaupapa
Indicator:	Suitable kaupapa supported

Objective:	5.5 Website – Update website
Indicator:	Update website.

Objective:	5.6 Costs Management – Maintain operational costs at appropriate level
Indicator:	Maintain operational costs at no more than 45% of total income

PART 3: THE COMPANIES

ANNUAL REPORT 2014

FINANCIAL PERFORMANCE

These figures are based on the Companies' Annual Accounts without eliminating inter-entity transactions within the Group.

In the 2014 financial year, the Companies received an income of \$1,032,657 which was less than the previous year's of \$2,677,057 because Maori Authority Tax Credits attached to AFL's issue of bonus shares were paid in 2013. If the Maori Authority Tax Credits payment was eliminated, the Companies income for 2014 would be less than that for 2013 due to the non-payment by Aotearoa Fisheries Limited of its annual dividend although that loss was offset by increased revenue from ACE trading and the Seafood Work Experience programme. Expenses increased from \$466,333 to \$683,825 due to the shared costs of the Group being moved from the Parent to the Companies and the costs of the Seafood Work Experience programme that was expanded in 2014. The net profit in 2014 decreased from \$2,210,724 to \$348,832 because of the Maori Authority Tax Credits payment in 2013 and the non-payment of the AFL dividend. Total equity in the Companies increased from \$27,416,076 to \$27,490,492 as a result of the net surplus achieved by the Companies.

QUOTA ASSETS

Te Arawa's entire settlement quota is held by Te Arawa Fisheries Holding Company Limited as our asset holding company. It comprises fishing quota valued at \$8,059,229. In addition, the Companies have acquired other fishing quota to a value of \$1,182,135

Te Arawa Fisheries utilized its ACE through the Iwi Collective Partnership (ICP). The ICP manages over 15,000 tonnes of fish annually on behalf of 12 north island Iwi, including Te Arawa. The seafood products derived from this multi-million dollar business are sold in New Zealand, Australia, the Pacific Islands, Korea, China, Japan, Singapore, Russia, the United Kingdom and the USA in partnership with New Zealand's leading seafood companies including Moana Pacific, Sanford, Pelco and Tahiti Marine. The ICP is the biggest collective of Iwi in the fisheries sector comprising representatives from Nga Rauru, Ngaiterangi, Ngati Awa, Ngati Manawa, Ngati Porou, Ngati Ruanui, Taranaki Iwi, Ngaitai, Te Rarawa, Ngati Tuwharetoa, Whakatohea and Te Arawa.

In co-operation with the ICP, we have invested in a joint venture with other Iwi interests in the acquisition of a lobster business in Wellington, Port Nicholson Fisheries.

CASH ASSETS

The Group held cash of \$1,386,000 at settlement in September 2006. At 30 September 2013, the Group held \$3,953,557 in cash.

SHARES IN AOTEAROA FISHERIES LIMITED

The Trust received, as part of the settlement, shares in Aotearoa Fisheries Limited which were valued at \$13,308,300 in 2007 and 2008. Aotearoa Fisheries Limited pays 40 percent of its NPAT as an annual dividend.

TE ARAWA FRESH SEAFOOD

In April 2013, the Te Arawa Fresh Seafood store at the Redwood Centre opened providing seafood retail/wholesale and takeaways to the city of Rotorua. In October 2013, the unit in which the store is located was also purchased. In 2014, another store was opened at Fairy Springs Road and a mobile truck outlet servicing the wider Te Arawa region commenced operation.

STRATEGIC PLAN 2007-2015

The Companies have developed a Strategic Plan for the period 2007 to 2015. The Mission, Vision, Values, Business Model and Strategic Priorities of that Strategic Plan are set out below.

VISION

Te Arawa leading innovative global kaimoana opportunities

MISSION

To lead Te Arawa to sustainable earnings from the entire Kaimoana value chain through innovative and collaborative uses of global and local opportunities

COMPANY VALUES

Environmental sustainability drives us;
Strategic partnerships are important to us;
Our competitors respect us;
Our suppliers prefer us;
Our employees love working for us;
Our Iwi value us;
Our shareholders value us;
Integrity and honesty direct us;

BUSINESS MODEL

Forming strategic partnerships in all its investments
Seeking a diverse portfolio of aquatic species investments
Growing an aquaculture portfolio and select high return species
Using market intelligence to develop vertically integrated value chains
Developing value-added products to gain higher margins through this process
Identifying and managing business risk

STRATEGIC PRIORITIES

Optimized growth and stable quota share revenue
Kōura commercial development implemented
Investment in aquaculture secured
Company resourced and managed according to best practice
Research and development strategy agreed and implemented
Return on assets of 3% above the risk-free rate

ANNUAL PLAN 2014/2015

STRATEGIC PRIORITY 1

Stable quota share revenue

Objective:	1.1 Quota Purchase - Continued acquisition of suitable quota
Indicator:	Review of quota purchases made

Objective:	1.2 ACE Management – Management of ACE holdings through Iwi Collective Partnership
Indicator:	ACE holdings managed through Iwi Collective Partnership

STRATEGIC PRIORITY 2

Seafood Commercial Development

Objective:	2.1 Retail/Wholesale - Implement seafood retail/wholesale/takeaways project
Indicator:	Implementation of seafood retail/wholesale/takeaways project

Objective:	2.2 Seafood Opportunities – Investigate commercial seafood opportunities
Indicator:	Review completed of potential opportunities in seafood

Objective:	2.3 Vertically Integrated Seafood Business
Indicator:	Review of opportunities for vertical integration into supply chain

STRATEGIC PRIORITY 3

Best practice

Objective:	3.1 Strategic Plan/Annual Plan – Review Strategic Plan and develop Annual Plan
Indicator:	Reviewing the vision and developing a plan on an annual basis

Objective:	3.2 Reporting – Develop and present Annual Report and Annual Plan
Indicator:	Annual Report and Annual Plan presented at Annual Meeting in March 2014.

STRATEGIC PRIORITY 4

Return on Income-Generating Assets

Objective:	4.1 Return - Achieve a minimum return on investment of 3 percent above the risk-free rate
Indicator:	Minimum return on investment of 3 percent above the risk-free rate

APPENDIX 1: MINUTES OF ANNUAL MEETING 2014

TE ARAWA FISHERIES ANNUAL MEETING HELD ON WEDNESDAY 19 MARCH 2014 AT OHAAKI MARAE, REPOROA AT 6:00P.M.

Mihimihi/Karakia: Ron Roberts

Resolution 1: That the apologies of the Annual General Meeting of Te Arawa Fisheries 19 March 2014 be accepted.

Moved: Ron Roberts

Seconded: Punohu McCausland

CARRIED

Chairman's Report – Ron Roberts

The Chairman presented the message from the Chair provided in the Annual Report.

Resolution 2: That the Chairman's Report to the Annual General Meeting of Te Arawa Fisheries held 19 March 2014 be accepted.

Moved: Tony Wihapi

Seconded: Punohu McCausland

CARRIED

Trust Annual Report 2013 and Annual Plan 2014– Shane Heremaia (General Manager)

The General Manager presented the Trust's Annual Report.

The Trust's Annual Plan for 2013 focused on continuing the delivery of Pataka Kai, Scholarships and Iwi Partnership Funding. The General Manager highlighted the development of the Seafood Work Experience programme in 2014.

Companies' Annual Report 2013 and Annual Plan 2014 – Shane Heremaia (General Manager)

The General Manager presented the Companies' Annual Report for 2013 and Annual Plan for 2014.

The General Manager highlighted that the Companies' Annual Plan for 2014 would focus on the opening of a new seafood store at Fairy Springs and the launch of a mobile fish truck.

Resolution 3: That the Trust and Companies' Annual Reports 2013 and Annual Plans 2014 to the Annual General Meeting of Te Arawa Fisheries held 19 March 2014 be accepted.

Moved: Ron Roberts

Seconded: Punohu McCausland

CARRIED

Resolution 6: That KPMG be reappointed as auditor for Te Arawa Fisheries (which includes Te Kotahitanga o Te Arawa Waka Fisheries Trust Board, Te Arawa Fisheries Limited, Te Arawa Fisheries ICP Limited and Te Arawa Fisheries Holding Company Limited) to:

-hold office until the end of the next Annual Meeting;

-audit the financial statements of Te Kotahitanga o Te Arawa Waka Fisheries Trust Board (which includes Te Arawa Fisheries Limited, and Te Arawa Fisheries Holding Company Limited) for the next accounting period; and

-agree to authorise the trustees of Te Kotahitanga o Te Arawa Waka Fisheries Trust Board and the directors of Te Arawa Fisheries Limited, Te Arawa Fisheries ICP Limited and Te Arawa Fisheries Holding Company Limited to fix the auditor's remuneration for the ensuing year.

Moved: Ron Roberts

Seconded: Peter Reid

CARRIED

Karakia: Ron Roberts

Meeting Closed: 7:30.pm.

APPENDIX 2: AGENDA OF ANNUAL MEETING 2015

Agenda of Annual Meeting of Te Arawa Fisheries to be held Wednesday 25 March 2015 at Ohaaki Marae at 6.00pm

Karakia

1. Apologies
2. Message from the Chair
3. Trust Annual Report 2014 and Annual Plan 2015
4. Companies Annual Report 2014 and Annual Plan 2015
5. Appointment of Auditors
6. Resolutions
7. General Business

Karakia



APPENDIX 3: PATAKA KAI

Kaimoana was received by Te Arawa marae for the following tangihanga in 2013/2014:

Rangiaohia Marae	Margaret Broadfoot
Te Ure o Uenuku Kopako	Vikki Edmonds
Waiteti Marae	Sheila Whare
Te Takinga Marae	Ngahuia Waaka
Mataikotare Marae	Piriwia Te Kiri Manning
Tutanekai Marae	Chappy Waitoa
Ngapumanawa Marae	Niniwa Takuira
Apumoana Marae	Robert McMahan
Te Takinga Marae	Bronwyn Stinson
Tapuika Marae	Ngatau Dinsdale - Pini
Punawhakareia Marae	Anne Kameta
Paratehoata Marae	Riky Keepa
Te Roro-o-te-rangi Marae	Huri Kingi-Mosen
Tapuaehauru Marae	Cindy Tatana
Tarukenga Marae	John Newton Snr
Tarimano Marae	William Kohere
Whakaue Marae	Waimaha Mohi
Tarukenga Marae	Hilda Newton
Houmaitawhiti Marae	Neil Vercoe Snr
Waiti Marae	Te Mini Kingi
Tapuaeharuru Marae	Kura Hoai
Waikohatu Marae	Keita Malcolm
Tarimano Marae	David Yates
Taheke Marae	Jumbo Nicholas
Tarukenga Marae	Puti Hohepa
Hinemihī Marae	Patricia Wi-Kingi
Te Toke Marae	Tahu Te Kauru
Hinemihī Marae	Patricia Wikingi
Te Toke Marae	Tahu Te Kauru
Hurungaterangi Marae	Arthur Moke
Pukehina Marae	Hemipara Takuira
Tarimano Marae	Lee Kemara
Te Takinga Marae	Maryanne Te Puia
Makahae Marae	Lovey Uerata
Ruamata Marae	Bobby Takiwaho
Tapuaeharuru Marae	Elaine Tahana
Tarimano Marae	Rangimarie Hahunga
Tarimano Marae	Albert Mohi
Owhata Marae	Hiwinui Heke

Ruamata Marae	Tim Te Runa
Te Paamu Marae	Hereti Maloney
Wahiao Marae	Marama Wallace
Kearoa Marae	Rangi Rohe
Tarimano Marae	Terewai (Emma) Heretini
Hei Marae	Maria Robson
Te Takinga Marae	Bunty Waiomio
Te Takinga Marae	Mana Paul Waata
Ohaaki Marae	Purukamu Nepia
Mataarae Marae	Brenda Komene
Taheke Marae	Charlie Clarke
Wahiao Marae	Te Matauranga Maniapoto Morgan
Wahiao Marae	Bully Waaka
Pukehina Marae	Namamae Turner
Tarimano Marae	Hannah Mohi
Te Takinga Marae	Desmond Topira
Makahae Marae	Rex Puata
Tarimano Marae	Marnie Flavell
Tarimano Marae	Mary Beamsley
Tumahaurangi Marae	Peter Hicks
Tarimano Marae	Wati Ahipene
Waiteti Marae	Joe Khan
Tapuaekura Marae	Joe Herewini
Tunohopu Marae	Neil Manahi
Hurungaterangi Marae	Atarea Moke
Te Takinga Marae	Millie Anne Tahuiorangi
Kearoa Marae	Hana Wharehinga
Moko Marae	Phillip Robinson
Tunohopu Marae	Puti Allen
Kearoa Marae	Hana Wharehinga
Tunohopu Marae	Mereko Katipa
Ohaaki Marae	Harold Hurihanganui
Te Paamu Marae	Dennis Te Aute
Te Roro o te Rangi Marae	Moera Hubbard
Ruamata Marae	Joseph John Woods
Parawai Marae	Lena Mackie
Hurunga Te Rangi	Luke Mutu
Owhata Marae	Harata Kima
Tarimano Marae	William Mohi
Whakaue Marae	Mihi Williams
Taurua Marae	Ray Skerritt
Hurungaterangi Marae	Wena Fawcett
Kearoa Marae	Ngapine Whaata
Apumoana Marae	Aroha Moke

Hinemihi Marae	Kevin Jacobs
Tunohopu Marae	Puia Kennedy
Tapuaekura Marae	Hukupapa Hohepa
Tapuaeharuru Marae	Pauline Waiti
Mataarae Marae	Gail Werahiko
Mataarae Marae	Duncan Werahiko
Hurungaterangi Marae	Mihi Ropitini
Pukehina Marae	Cat Anderson
Hurungaterangi Marae	Pat Rogers
Whakaue Marae	Munroe Potaka
Tunohopu Marae	David Rangitauira
Hei Marae	Sybill Morehu
Ngapumanawa Marae	Rita Lewis
Tapuaeharuru Marae	Angie Thompson
Tarimano Marae	Lewis Cassidy
Te Roto o te Rangi ki Kuirau	Arama Karaka Hahore Hodge
Hurungaterangi Marae	Ruben Theodore
Makahae Marae	Rirituku Paora
Rangitihī Marae	Manuel Patterson
Hinekura Marae	Trevor Benett
Pikirangi Marae	Steve Farrell
Tarukenga Marae	Delia Tinklin
Tunohopu Marae	Steve Walters
Tarimano Marae	John Flavell
Waikohatu Marae	George Malcolm
Hei Marae	Ruben Mahanga
Moko Marae	Henare Keenan
Paruahanui Marae	Benjamin Taylor
Kearoa Marae	Timoti George
Parua Marae	Henry Taylor
Taheke Marae	Allan Hay
Tarimano Marae	David Mohi
Tarimano Marae	Elaine & Pansey Simons
Tunohopu Marae	Henry McCrae

APPENDIX 4: TE ARAWA 500 SCHOLARSHIP RECIPIENTS 2014

Alaynna Davis	Rangimarie Mahuika
Anaru Bidois	Rawinia Paterson
Andrea Joyce	Reece Joseph
Ashley Ellis	Richard Udy
Atapo Wiringi	Sabrina Solomon
Daile PeniLavaillant	Sean Smale
Edward Sykes	Sean Vercoe
Eli Brownless	Shani Ratana
Erena Browne	Sharyn Heaton
Eruera Harry-Reading	Sheldon Ormsby
Ethan Carter	Stella Grant
Frances Teinakore-Curtis	Te Kahui Tapsell
Hilton Gibbons	Te Kokiri Mullane-Ronaki
Hinerangi Wiri	Te Kuru Dewes
Jacqueline Thompson	Te Mete Lowman
Jade Rehu	Te Reweti Graham
Jamie Allan	Tess Chalmers
Jessica Graham	Thomas Whare
Jessica Graham	Tiana Ratana
Jimmy Mihaka	Tuhapo Tipene
Jordan Bartlett	Veronica Waiari
Joseph Bidois	Vivienne Moke
Joshua Tahana	Zanazir Alexander
Kahleigh Ahomiro	Zoe Warena
Karamea Graham-Ratana	
Kararaina Te Ira	
Katarina TuruHeretaunga	
Kimiora Raerino	
Kura Lacey	
Leanne Kerehoma	
Linda Hunt	
Maia Ratana	
Maia Tapsell	
Makarita Tangitu Joseph	
Maraea Mullane-Ronaki	
Maxeen Newton	
Miriarangi Kapa	
Morgan Webb	
Natasha Martin	
Ngarangi Chapman	
Parewahaika Harris	
Racheal Ward	

APPENDIX 5: FINANCIAL STATEMENTS & AUDITOR'S REPORTS

**TE KOTAHITANGA O TE ARAWA WAKA
FISHERIES TRUST BOARD**

**TE KOTAHITANGA O TE ARAWA WAKA FISHERIES TRUST BOARD
ROTORUA**

**FINANCIAL STATEMENTS
FOR THE YEAR ENDED 30TH SEPTEMBER 2014**

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4	STATEMENT OF MOVEMENTS IN EQUITY
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TE KOTAHITANGA O TE ARAWA WAKA FISHERIES TRUST BOARD ROTORUA

DIRECTORY

PRINCIPAL ACTIVITY: The principal activities are fisheries management on behalf of participating Iwi of Te Arawa Waka.

Kia whakakotahi tatou o Te Arawa Waka ki raro I te maru o nga uri hua a Tanagroa mo nga whakatipuranga o Te Arawa.

TRUSTEES:	NAME	NGA IWI O TE ARAWA
	R Roberts - Chairman	Te Ure O Uenukukopako
	M Malcolm – Deputy Chair	Ngati Tarawhai
	K Potaka-Dewes – Deputy Chair	Ngati Rangiteaorere
	P Awhimate	Ngati Makino
	W Emery	Ngati Pikiako
	C Clarke	Ngati Rangitihia
	P McCausland	Waitaha
	H Maika	Tuhourangi
	K Hancock	Ngati Rangiwewehi
	C Forrest	Ngati Tahu/Ngati Whaoa
	A Wihapi	Tapuika

ACCOUNTANTS: Cookson Forbes & Associates Ltd
Chartered Accountants
96 Waioweka Road
PO Box 541
OPOTIKI

BANKERS Westpac
P O Box 1341
ROTORUA

SOLICITORS: Kahui Legal
Level 3
Dunbar Sloane Building
32 Waring Taylor Street
PO Box 1654
WELLINGTON

AUDITOR: KPMG
Chartered Accountants
247 Cameron Road
TAURANGA

**TE KOTAHITANGA O TE ARAWA WAKA FISHERIES TRUST BOARD
ROTORUA**

DIRECTORY

WHOLLY OWNED SUBSIDIARIES:

Te Arawa Fisheries Limited

Registered Office: Te Arawa House, 1256 Arawa Road
ROTORUA

Company Number: 851243

Directors: R H Roberts
P Reid
P McCausland
C Hemana

Te Arawa Fisheries Holding Company Ltd

Registered Office: Te Arawa House, 1256 Arawa Road
ROTORUA

Company Number: 1853842

Directors: R H Roberts
P Reid
P McCausland
C Hemana

Te Arawa Fisheries ICP Ltd

Registered Office: Te Arawa House, 1256 Arawa Road
ROTORUA

Company Number: 3159005

Directors: R H Roberts
P Reid
P McCausland
C Hemana

**TE KOTAHITANGA O TE ARAWA WAKA FISHERIES TRUST BOARD
ROTORUA**

Te Arawa Fresh Ltd

Registered Office: Te Arawa House, 1256 Arawa Road
ROTORUA

Company Number: 3974178

Directors: R H Roberts
S Heremaia

Te Arawa Fresh LFR Ltd (non-trading)

Registered Office: Te Arawa House, 1256 Arawa Road
ROTORUA

Company Number: 4591301

Directors: R H Roberts
S Heremaia

Te Arawa Fisheries Properties Ltd

Registered Office: Te Arawa House, 1256 Arawa Road
ROTORUA

Company Number: 4550818

Directors: R H Roberts
S Heremaia

Arawa Fisheries Mussels Limited (dormant)

Registered Office: Te Arawa House, 1256 Arawa Road
ROTORUA

Company Number: 1224026

Directors: R H Roberts
T Williams

TE KOTA HITANGA O TE ARAWA WAKA FISHERIES TRUST BOARD

	<u>GROUP</u>		<u>PARENT</u>	
	<u>2014</u>	<u>2013</u>	<u>2014</u>	<u>2013</u>
<u>STATEMENT OF FINANCIAL PERFORMANCE</u>				
<u>FOR THE YEAR ENDED 30TH SEPTEMBER 2014</u>				
TOTAL REVENUE (Note 5)	2,341,835	3,512,674	337,834	1,460,172
LESS: TOTAL EXPENSES (Note 6)	<u>2,289,467</u>	<u>1,377,666</u>	<u>329,163</u>	<u>455,575</u>
<u>NET SURPLUS</u>	<u>52,368</u>	<u>2,135,008</u>	<u>8,671</u>	<u>1,004,597</u>

STATEMENT OF MOVEMENTS IN EQUITY
FOR THE YEAR ENDED 30TH SEPTEMBER 2014

<u>EQUITY AT BEGINNING OF YEAR</u>	29,437,278	27,302,270	2,437,833	1,433,236
Net Surplus	52,368	2,135,008	8,671	1,004,597
<u>EQUITY AT END OF YEAR</u>	<u>29,489,646</u>	<u>29,437,278</u>	<u>2,446,504</u>	<u>2,437,833</u>



This statement is to be read in conjunction with the notes to the financial statements and the audit report.

TE KOTAHITANGA O TE ARAWA WAKA FISHERIES TRUST BOARD

	<u>GROUP</u>		<u>PARENT</u>	
	<u>2014</u>	<u>2013</u>	<u>2014</u>	<u>2013</u>
<u>STATEMENT OF FINANCIAL POSITION</u>				
<u>AS AT 30TH SEPTEMBER 2014</u>				
<u>CURRENT ASSETS</u>				
Bank (Note 7)	1,061,346	445,508	65,893	113,517
Accounts Receivable	294,575	234,692	481,457	1,215,806
Prepayments	5,555	6,630	2,779	3,529
Inland Revenue Department - MAC/RWT refund due	470	1,511,707	-	-
Fish Retail Development in Progress	-	4,875	-	-
Goods & Services Tax Receivable	125,054	-	-	-
<u>TOTAL CURRENT ASSETS</u>	<u>1,487,000</u>	<u>2,203,412</u>	<u>550,129</u>	<u>1,332,852</u>
<u>NON CURRENT ASSETS</u>				
Property, Plant & Equipment (Note 8)	1,579,157	1,103,753	2,726	2,190
<u>TOTAL NON CURRENT ASSETS</u>	<u>1,579,157</u>	<u>1,103,753</u>	<u>2,726</u>	<u>2,190</u>
<u>INVESTMENTS</u>				
Term Deposits	3,953,557	4,279,479	1,576,480	796,581
Debentures - Equitable Group Limited	691	797	-	-
Shares - Te Arawa Fisheries Ltd	-	-	100	100
Shares - Te Arawa Fisheries Holding Co Ltd	-	-	441,237	441,237
Fishing Quota - Purchased	1,182,135	626,243	-	-
Fishing Quota - Allocated	8,059,229	8,059,229	-	-
Shares - Aotearoa Fisheries Limited	13,308,300	13,308,300	-	-
Investment - ICP Koura Facilities LP	129,900	79,070	-	-
<u>TOTAL INVESTMENTS</u>	<u>26,633,812</u>	<u>26,353,118</u>	<u>2,017,817</u>	<u>1,237,918</u>
<u>TOTAL ASSETS</u>	<u>29,699,969</u>	<u>29,660,283</u>	<u>2,570,672</u>	<u>2,572,960</u>
<u>CURRENT LIABILITIES</u>				
Accounts Payable and Accruals	110,243	108,844	9,500	33,322
Iwi Funds Approved and Held (Note 4c)	10,080	10,080	10,080	10,080
Iwi Partnership Funds Approved and Held (Note 4c)	90,000	85,000	90,000	85,000
Goods and Services Tax Payable	-	19,081	14,588	6,725
<u>TOTAL CURRENT LIABILITIES</u>	<u>210,323</u>	<u>223,005</u>	<u>124,168</u>	<u>135,127</u>
<u>TOTAL LIABILITIES</u>	<u>210,323</u>	<u>223,005</u>	<u>124,168</u>	<u>135,127</u>
<u>NET ASSETS</u>	<u>29,489,646</u>	<u>29,437,278</u>	<u>2,446,504</u>	<u>2,437,833</u>
<u>REPRESENTED BY</u>				
<u>TOTAL EQUITY (Note 9)</u>	<u>29,489,646</u>	<u>29,437,278</u>	<u>2,446,504</u>	<u>2,437,833</u>

Mick S

Chairman

18/02/2015

Date

P. C. Campbell

Trustee

18/12/15

Date



This statement is to be read in conjunction with the notes to the financial statements and the audit report.

TE KOTAHITANGA O TE ARAWA WAKA FISHERIES TRUST BOARD ROTORUA

NOTES TO THE FINANCIAL STATEMENTS FOR THE YEAR ENDED 30TH SEPTEMBER 2014

1 STATEMENT OF ACCOUNTING POLICIES

Reporting Entity

Te Kotahitanga o Te Arawa Waka Fisheries Trust Board (the "Trust" or "Parent") is a Charitable Trust incorporated under the Charitable Trusts Act 1957, which prepares its financial statements in accordance with New Zealand generally accepted accounting practice (NZGAAP) which in the case of Te Kotahitanga o Te Arawa Waka Fisheries Trust Board means statements of standard accounting practice and financial reporting standards.

The Trust was incorporated on 10 January 1996 under the Charitable Trusts Act 1957 (HN/709540), and commenced trading on 14 December 1993 under the administration of Te Arawa Maori Trust Board. It was then subsequently transferred to Te Kotahitanga o Te Arawa Waka Fisheries Trust Board on 14 December 1994.

Financial statements for Te Kotahitanga o Te Arawa Waka Fisheries Trust Board (the "Trust") and consolidated financial statements are presented. The consolidated financial statements comprise the Trust, and its subsidiaries (the "Group").

Subsidiaries

Subsidiaries are those entities controlled, directly or indirectly, by the Trust. The financial statements of subsidiaries are included in the consolidated financial statements using the purchase method. The effects of intra-group transactions are eliminated in preparing these financial statements.

Measurement Base

The accounting principles recognised as appropriate for the measurement and reporting of financial performance and financial position on a historical cost basis are followed by the Trust.

Differential Reporting

The Trust qualifies for differential reporting as it is not publicly accountable and it is a small entity. The Trust has taken advantage of all differential reporting exemptions.

Financial Reporting Act Changes

From 1 April 2014, the new Financial Reporting Act 2013 ("FRA 2013") came into force replacing the Financial Reporting Act 1993, this is effective for entities reporting under the Charities Act 2005 with reporting periods beginning on or after 1 April 2015. This will be effective for the Trust's 30 September 2016 year end. It is expected that the change in legislation will have no material impact on the Trust's obligation to prepare general purpose financial statements.

In addition to the change in legislation the External Reporting Board of New Zealand ("XRB") has released a new accounting standards framework which establishes the financial standards to be applied to entities with statutory financial reporting obligations. The Trust is currently reporting under Old NZ GAAP. Under the new XRB framework management expects that the Trust will be reporting under the PBE Standards as applicable for not-for-profit entities. Management expects that this will materially impact the preparation and disclosures included in the financial statements. This will be applicable for the Trust's 30 September 2016 year end.



TE KOTAHITANGA O TE ARAWA WAKA FISHERIES TRUST BOARD ROTORUA

NOTES TO THE FINANCIAL STATEMENTS FOR THE YEAR ENDED 30TH SEPTEMBER 2014

Specific Accounting Policies

The following specific accounting policies which materially affect the measurement of financial performance and the financial position have been applied:

Revenue

Revenue from the sale of fish quota is measured at the fair value of the consideration received or receivable and revenue is recognised when significant risks and rewards of ownership have been transferred to the buyer. Revenue from services rendered is recognised in profit or loss in proportion to the stage of completion of the transaction at the reporting date. The stage of completion is assessed by reference to surveys of work performed. Interest is recorded as income when received or accrued in respect of the period in which it was earned. Revenue from the sale of retail goods is recognised at the point of sale when delivery takes place and the associated risks and rewards of ownership have passed to the customer.

Accounts Receivable

Accounts Receivable are stated at their estimated net realisable value.

Operating Leases

Operating lease payments, where the lessors effectively retain substantially all the risks and rewards of ownership of the leased items, are included in the determination of the net surplus in equal installments over the lease term.

Fixed Assets

Fixed assets are recorded at cost less accumulated depreciation. Depreciation has been calculated using the following rates:

Buildings	2%	Cost Price
Leasehold Improvements	20%	Diminishing Value
Furniture & Fittings	11.4% - 39.6%	Diminishing Value
Motor Vehicles	20%	Diminishing Value
Plant & Equipment	25%	Diminishing Value
Office Equipment	10% - 80.4%	Diminishing Value

New Zealand Fishing Quota Shares

The quota shares are recorded at cost and are not depreciated, although they are assessed annually for impairment.

Investments and investment income

Non-current investments are stated at cost. Investment and rental income is recognised in the Statement of Financial Performance as it accrues. Dividend income is recognised in the Statement of Financial Performance on the date the dividend is declared.

Income Tax

The Trust and subsidiaries, and the group of Te Kotahitanga O Te Arawa Waka Fisheries Trust Board were registered as charitable entities under the Charities Act 2005 on 14 August 2007. Therefore, no income tax has been calculated on surpluses/(losses).

GST

The financial statements have been prepared on a GST exclusive basis, except for receivables and payables that are stated inclusive of GST.



TE KOTAHITANGA O TE ARAWA WAKA FISHERIES TRUST BOARD ROTORUA

NOTES TO THE FINANCIAL STATEMENTS FOR THE YEAR ENDED 30TH SEPTEMBER 2014

Distributions to Iwi Groups

Distributions (if applicable), are allocated according to the Iwi population and distributions are recognised through the Statement of Movements in Equity as they are declared by the Trust. Because of the Trust's charitable nature such distributions are not likely to occur in the foreseeable future.

Changes in Accounting Policies

There have been no significant changes in accounting policies during the year. All policies have been applied on bases consistent with those used in the prior year.

2 COMMITMENTS AND CONTINGENCIES

Capital Commitments

The Trust and subsidiaries did not have any capital commitments at year end.

Contingent Liability

Tapuika have met the requirements for withdrawal from the Trust Board under Schedule 11 of the Trust Deed. There are additional steps yet to be completed in terms of the allocation of fisheries assets under Schedule 11, Section 5. At year end, the value of the fisheries assets to be transferred to Tapuika is not able to be determined.

3 EVENTS SUBSEQUENT TO BALANCE DATE

There are no significant events after balance date that would have any material effect on these financial statements.

4 RELATED PARTIES

Related parties of the Trust include wholly owned subsidiaries, Iwi Members and Trustees.

a) Wholly owned subsidiaries

Te Arawa Fisheries Limited

Te Arawa Fisheries Limited ("TAFL") acts as the business arm of the Trust in matters of annual catch entitlement ("ACE") trading and investigating potential opportunities in the industry. Te Arawa Fisheries Limited is 100% owned by the Trust and its actions are controlled by way of a formal agency agreement. The balance date of Te Arawa Fisheries Limited is 30 September. Included within accounts receivable for the Parent is \$179,251 owing from TAFL (2013: \$195,182).

Te Arawa Fisheries Holding Company Limited

Te Arawa Fisheries Holding Company Ltd was formed in September 2006, and is 100% owned by the Trust. The company was formed as part of the requirements for receiving the fisheries settlement assets from Te Ohu Kaimoana Trustees Ltd, pursuant to the Maori Fisheries Act 2004. The balance date of Te Arawa Fisheries Holding Company Limited is 30 September. Included within accounts receivable for the Parent is \$215,590 owing from TAFHCo (2013: \$291,183).



TE KOTAHITANGA O TE ARAWA WAKA FISHERIES TRUST BOARD ROTORUA

NOTES TO THE FINANCIAL STATEMENTS FOR THE YEAR ENDED 30TH SEPTEMBER 2014

Te Arawa Fisheries ICP Limited

Te Arawa Fisheries ICP Limited was formed in October 2010, and is 100% owned by the Trust. This company acts on behalf of the Group as a partner within a limited partnership formed with other iwi to collectively utilise ACE contributed by the iwi groups. The Iwi Collective Partnership trades the ACE on behalf of these iwi groups, and then distributes the income to the partners.

Te Arawa Fresh Limited

Te Arawa Fresh Limited (“TAFRL”) was formed in August 2012, and is 100% owned by the Trust. This company was set up to run the fish retailing operations. TAFRL commenced trading in April 2013.

Te Arawa Fresh LFR Limited

Te Arawa Fresh LFR Limited was formed in August 2013, and is 100% owned by the Trust. Te Arawa Fresh LFR Ltd is non-trading.

a) Wholly owned subsidiaries cont.

Te Arawa Fisheries Properties Limited

Te Arawa Fisheries Properties Limited (“TAFPL”) was formed in July 2013, and is 100% owned by the Trust. This company was set up to purchase the property at the Redwood Centre, where the fish retailing operations are situated. Included within accounts receivable for the Parent is \$23,000 owing from TAFPL (2013: \$nil).

Arawa Fisheries Mussels Limited

Arawa Fisheries Mussels Limited (“AFML”) is 100% owned by Te Arawa Fisheries Limited. AFML is the intended investment vehicle for the proposed mussel farm which has not yet proceeded. Currently, the balance date of Arawa Fisheries Mussels Ltd is 31 March.

b) Trustees

Trustee fees are disclosed in Note 6.



TE KOTAHITANGA O TE ARAWA WAKA FISHERIES TRUST BOARD
ROTORUA

NOTES TO THE FINANCIAL STATEMENTS
FOR THE YEAR ENDED 30TH SEPTEMBER 2014

4 RELATED PARTIES (CONTINUED)

c) Iwi Members

The following are the Iwi members of the Trust. The amounts shown below are owing to iwi members at period-end, and relate to distributions allocated to the iwi members in the 2002 and 2006 financial years.

<u>Iwi Member</u>	<u>GROUP</u>		<u>PARENT</u>	
	<u>2014</u>	<u>2013</u>	<u>2014</u>	<u>2013</u>
Ngati Pikiao	-	-	-	-
Ngati Rangiteaorere	-	-	-	-
Ngati Rangitahi	-	-	-	-
Ngati Rangiwewehi	-	-	-	-
Tapuika	-	-	-	-
Ngati Tarawhai	-	-	-	-
Tuhourangi	-	-	-	-
Te Ure O Uenukukopako	-	-	-	-
Ngati Tahu/Ngati Whaoa	80	80	80	80
Ngati Makino	10,000	10,000	10,000	10,000
<u>IWI FUNDS APPROVED & HELD</u>	<u>10,080</u>	<u>10,080</u>	<u>10,080</u>	<u>10,080</u>

In April 2009 Trustees agreed to make available upon approval of a suitable proposal a \$10,000 grant each year to an organisation representing each Iwi member to support a suitable community project. This initiative is called the Te Arawa Fisheries Iwi Partnership Programme.

During the 2013/2014 year Trustees approved the payment of grants totalling \$130,000 to fund local community projects pursuant to the Te Arawa Fisheries Iwi Partnership Programme. In the 2012/2013 year, grants totalling \$130,000 were approved (see Note 6). A total of \$25,000 of 2013 funding was owed to iwi groups at balance date and is included in the total funding held. Groups representing the iwi of Ngati Rangitahi, Ngati Pikiao, and Tuhourangi had received the full 2014 project funding of \$10,000.

Groups representing the following iwi had projects approved and underway with the following payments due on completion of the first and/or final project milestone.

<u>Iwi Partnership Funding Held</u>	<u>GROUP</u>		<u>PARENT</u>	
	<u>2014</u>	<u>2013</u>	<u>2014</u>	<u>2013</u>
Ngati Pikiao 1	5,000	5,000	5,000	5,000
Ngati Pikiao 2	-	5,000	-	5,000
Ngati Rangitahi	-	-	-	-
Fish Retail Development in Progress	10,000	10,000	10,000	10,000
Ngati Rangiwewehi	5,000	-	5,000	-
Tapuika	15,000	5,000	15,000	5,000
Ngati Tarawhai	5,000	10,000	5,000	10,000
Tuhourangi	5,000	5,000	5,000	5,000
Te Ure O Uenukukopako	5,000	5,000	5,000	5,000
Te Ure O Uenukukopako 2 (Ngati Whakaue)	5,000	10,000	5,000	10,000
Waitaha	10,000	10,000	10,000	10,000
Ngati Tahu/Ngati Whaoa	15,000	10,000	15,000	10,000
Ngati Makino	10,000	10,000	10,000	10,000
<u>IWI PARTNERSHIP FUNDING APPROVED & HELD</u>	<u>90,000</u>	<u>85,000</u>	<u>90,000</u>	<u>85,000</u>



**TE KOTAHITANGA O TE ARAWA WAKA FISHERIES TRUST BOARD
ROTORUA**

**NOTES TO THE FINANCIAL STATEMENTS
FOR THE YEAR ENDED 30TH SEPTEMBER 2014**

5 TOTAL GROUP REVENUE	<u>GROUP</u>		<u>PARENT</u>	
	<u>2014</u>	<u>2013</u>	<u>2014</u>	<u>2013</u>
Gross Revenue From Ace Trading	829,069	764,226	-	-
Profit Share from ICP Koura Partnerships	70,430	-	-	-
Retail Sales - Te Arawa Fresh	1,093,724	362,475	-	-
Interest	203,884	213,808	40,418	33,993
Dividends	-	404,950	-	-
AFL Bonus Share Issue - MATC's Received	-	1,432,320	-	-
Sundry	144,728	334,895	-	320,817
	<u>2,341,835</u>	<u>3,512,674</u>	<u>40,418</u>	<u>354,810</u>
<u>Revenue From Te Arawa Fisheries Ltd</u>				
Dividend Received	-	-	58,826	98,019
<u>Revenue From Te Arawa Fisheries Holding Co Ltd</u>				
NET ASSETS	-	-	215,590	1,007,343
<u>Revenue From Te Arawa Fisheries Properties Ltd</u>				
Dividend Received	-	-	23,000	-
<u>Revenue From Te Arawa Fresh Ltd</u>				
Dividend Received	-	-	-	-
<u>TOTAL REVENUE</u>	<u><u>2,341,835</u></u>	<u><u>3,512,674</u></u>	<u><u>337,834</u></u>	<u><u>1,460,172</u></u>
6 EXPENSES	<u>GROUP</u>		<u>PARENT</u>	
	<u>2014</u>	<u>2013</u>	<u>2014</u>	<u>2013</u>
<u>Expenses Include:</u>				
<u>Programme Expenses:</u>				
Iwi Partnership Programme (Note 4)	130,000	130,000	130,000	130,000
Scholarship Programme	72,071	80,535	72,071	80,535
Seafood Work Experience Programme	134,962	-	-	-
Pukenga Koeke - Koha	10,000	-	10,000	-
Elections	-	12,242	-	12,242
Customary Fisheries	1,350	2,100	1,350	2,100
Total Programme Expenses	<u>348,383</u>	<u>224,877</u>	<u>213,421</u>	<u>224,877</u>
<u>Operating Expenses:</u>				
<u>Trustee and Director Fees</u>				
W Emery	3,886	5,000	3,886	5,000
K Potaka-Dewes	3,331	-	3,331	-
T Macfarlane	-	5,000	-	5,000
R Te Whare	-	556	-	556
K Hancock	4,441	-	4,441	-
C Clarke	4,441	-	4,441	-
H Maika	4,441	5,000	4,441	5,000
M Malcolm	-	3,889	-	3,889
P Awhimate	3,331	5,000	3,331	5,000
C Forrest	1,666	3,333	1,666	3,333
A Wihapi	4,441	-	4,441	-
A Paterson	-	5,000	-	5,000
P V McCausland	14,441	13,333	4,441	3,333
P Reid	10,000	10,000	-	-
S Burns	-	833	-	-
C Hemana	10,000	10,000	-	-
R Roberts - Honorarium	25,000	25,000	10,000	10,000
K Potaka-Dewes - Honorarium	-	7,498	-	7,498
M Malcom - Honorarium	6,664	-	6,664	-



TE KOTAHITANGA O TE ARAWA WAKA FISHERIES TRUST BOARD
 ROTORUA

NOTES TO THE FINANCIAL STATEMENTS
FOR THE YEAR ENDED 30TH SEPTEMBER 2014

6 <u>EXPENSES (CONTINUED)</u>	<u>GROUP</u>		<u>PARENT</u>	
	<u>2014</u>	<u>2013</u>	<u>2014</u>	<u>2013</u>
<u>Other Operating Expenses</u>				
Accountancy (Cookson Forbes & Associates Limited)	30,971	20,809	10,891	8,360
Audit Fee (KPMG)	14,469	13,596	(8,025)	13,596
Board Members - Mileage Reimbursement	126	8,046	126	2,971
Board Members/General Manager - Travel & Accommodation	13,169	13,741	3,661	7,306
Board Members - Professional Development	7,867	7,976	1,650	3,096
Consultancy Fees	-	412	-	-
Depreciation - Buildings/Leasehold Improvements	12,082	-	-	-
- Shop Fit Out	52,343	4,066	-	-
- Motor Vehicles	3,333	-	-	-
- Furniture and Fittings	2,357	560	72	85
- Plant & Equipment	3,137	1,172	157	-
- Office Equipment	10,843	7,782	542	1,063
Interest Expense	281	6	17	-
Legal Expenses	47,707	14,618	38,951	10,535
Loss on Sale of Asset	-	39,620	-	39,620
Meeting Expenses - General	3,390	5,210	2,630	3,950
Ministry of Fisheries - Owners Levies	170,427	115,485	-	-
Rent - Office	53,022	50,423	-	18,891
Repairs & Maintenance - Computer Equipment	6,162	9,697	1,185	4,720
Salary/Wages	534,798	373,389	-	88,614
Staff Training/Professional Development	3,934	2,893	1,930	712
Stock Purchases - Te Arawa Fresh	640,645	211,980	-	-
Telephone/Tolls/Internet Access	18,876	11,483	5,675	11,032
Cost of ACE from Te Ohu Kaimoana	8,874	1,461	-	-
Other expenses	206,188	138,922	23,721	44,999
Total Operating Expenses	1,953,098	1,164,802	146,280	325,172
Less Overhead Recovery from Te Arawa Fisheries Ltd	-	-	(18,524)	(82,461)
TOTAL EXPENSES	2,301,481	1,389,679	341,177	467,588

The audit fee expense in the Parent for 2014 is showing in credit by \$8,025 due to the reversal of the prior years audit fee accrual. The audit fee accrual is now recorded as a liability of Te Arawa Fisheries Ltd.

7 <u>BANK</u>	<u>GROUP</u>		<u>PARENT</u>	
	<u>2014</u>	<u>2013</u>	<u>2014</u>	<u>2013</u>
Westpac - Cheque Account	675,639	238,258	64,225	111,837
Westpac - Online Saver Account	9,119	202,238	522	522
Westpac - 25 Account	727	727	727	727
ASB Fast Saver Account	367,706	689	106	81
BNZ - Achiever Savings Account	313	350	313	350
Kiwibank - Notice Saver Account	2,222	2,112	-	-
Cash on Hand/Petty Cash	5,620	1,134	-	-
	1,061,346	445,508	65,893	113,517



**TE KOTAHITANGA O TE ARAWA WAKA FISHERIES TRUST BOARD
ROTORUA**

**NOTES TO THE FINANCIAL STATEMENTS
FOR THE YEAR ENDED 30TH SEPTEMBER 2014**

8 <u>PROPERTY, PLANT AND EQUIPMENT</u>	<u>GROUP</u>		<u>PARENT</u>	
	<u>2014</u>	<u>2013</u>	<u>2014</u>	<u>2013</u>
Buildings				
Cost Price	575,000	575,000	-	-
Accumulated Depreciation	11,500	-	-	-
Closing Book Value	<u>563,500</u>	<u>575,000</u>	<u>-</u>	<u>-</u>
Shop Fit-Out				
Cost Price	962,148	487,985	-	-
Accumulated Depreciation	56,410	4,066	-	-
Closing Book Value	<u>905,738</u>	<u>483,919</u>	<u>-</u>	<u>-</u>
Furniture & Fittings				
Cost Price	25,103	9,899	4,623	4,623
Accumulated Depreciation	6,380	4,024	3,621	3,549
Closing Book Value	<u>18,723</u>	<u>5,875</u>	<u>1,002</u>	<u>1,074</u>
Leasehold Alterations				
Cost Price	4,361	-	-	-
Accumulated Depreciation	582	-	-	-
Closing Book Value	<u>3,779</u>	<u>-</u>	<u>-</u>	<u>-</u>
Motor Vehicles				
Cost Price	40,000	16,174	-	-
Accumulated Depreciation	3,333	1,172	-	-
Closing Book Value	<u>36,667</u>	<u>15,002</u>	<u>-</u>	<u>-</u>
Plant & Equipment				
Cost Price	29,031	16,174	751	-
Accumulated Depreciation	4,308	1,172	157	-
Closing Book Value	<u>24,723</u>	<u>15,002</u>	<u>594</u>	<u>-</u>
Office Equipment				
Cost Price	63,178	50,265	20,773	20,217
Accumulated Depreciation	37,151	26,308	19,643	19,101
Closing Book Value	<u>26,027</u>	<u>23,957</u>	<u>1,130</u>	<u>1,116</u>
<u>TOTAL CLOSING BOOK VALUE</u>	<u>1,579,157</u>	<u>1,103,753</u>	<u>2,726</u>	<u>2,190</u>

9 <u>EQUITY</u>	<u>GROUP</u>		<u>PARENT</u>	
	<u>2014</u>	<u>2013</u>	<u>2014</u>	<u>2013</u>
Retained Earnings	6,554,091	6,501,723	2,411,979	2,403,308
Fisheries Asset Settlement Reserve (Note 10)	22,935,555	22,935,555	34,525	34,525
<u>TOTAL EQUITY</u>	<u>29,489,646</u>	<u>29,437,278</u>	<u>2,446,504</u>	<u>2,437,833</u>

10 FISHERIES ASSET SETTLEMENT RESERVE

The fisheries settlement assets were received in September 2006 from Te Ohu Kaimoana Trustees Limited. Additional fisheries settlement assets were received in September 2012 relating to the coastline entitlements for Te Arawa which were confirmed in August 2012. The Fishing Quota and Aotearoa Fisheries Limited (AFL) shares are stated at their estimated fair values at settlement.

11 OPERATING LEASE COMMITMENTS

	<u>GROUP</u>		<u>PARENT</u>	
	<u>2014</u>	<u>2013</u>	<u>2014</u>	<u>2013</u>
Non-cancellable operating lease commitments				
Current portion	37,556	15,259	-	3,037
Non-current portion	5,750	3,056	-	-
<u>TOTAL OPERATING LEASE COMMITMENTS</u>	<u>43,306</u>	<u>18,315</u>	<u>-</u>	<u>3,037</u>





Independent auditor's report

To the beneficiaries of Te Kotahitanga O Te Arawa Waka Fisheries Trust Board

We have audited the accompanying financial statements of Te Kotahitanga O Te Arawa Waka Fisheries Trust Board ("the trust") and the group, comprising the trust and its subsidiaries, on pages 4 to 13. The financial statements comprise the statements of financial position as at 30 September 2014, the statements of financial performance and movements in equity for the year then ended, and a summary of significant accounting policies and other explanatory information, for both the trust and the group.

Trustees' responsibility for the trust and group financial statements

The trustees are responsible for the preparation and fair presentation of trust and group financial statements in accordance with generally accepted accounting practice in New Zealand, and for such internal control as the trustees determine is necessary to enable the preparation of trust and group financial statements that are free from material misstatement whether due to fraud or error.

Auditor's responsibility

Our responsibility is to express an opinion on these trust and group financial statements based on our audit. We conducted our audit in accordance with International Standards on Auditing (New Zealand). Those standards require that we comply with ethical requirements and plan and perform the audit to obtain reasonable assurance about whether the trust and group financial statements are free from material misstatement.

An audit involves performing procedures to obtain audit evidence about the amounts and disclosures in the trust and group financial statements. The procedures selected depend on the auditor's judgement, including the assessment of the risks of material misstatement of the financial statements, whether due to fraud or error. In making those risk assessments, the auditor considers internal control relevant to the trust and group's preparation and fair presentation of the financial statements in order to design audit procedures that are appropriate in the circumstances, but not for the purpose of expressing an opinion on the effectiveness of the trust and group's internal control. An audit also includes evaluating the appropriateness of accounting policies used and the reasonableness of accounting estimates, as well as evaluating the presentation of the financial statements.

We believe that the audit evidence we have obtained is sufficient and appropriate to provide a basis for our audit opinion.

Other than in our capacity as auditor we have no relationship with, or interests in, the trust and group.

Opinion

In our opinion the financial statements on pages 4 to 13 present fairly, in all material respects, the financial position of the trust and the group as at 30 September 2014 and the financial performance of the trust and the group for the year then ended, in accordance with generally accepted accounting practice in New Zealand.

KPMG

18 February 2015
Tauranga



TE ARAWA FISHERIES LIMITED

TE ARAWA FISHERIES LIMITED
ROTORUA
FINANCIAL STATEMENTS
FOR THE YEAR ENDED 30 SEPTEMBER 2014

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**TE ARAWA FISHERIES LIMITED
ROTORUA**

DIRECTORY

YEAR OF INCORPORATION: 1997

COMPANY NUMBER: 851243

IRD NUMBER: 70-939-118

PLACE OF BUSINESS: Te Arawa House, 1256 Arawa Road, Rotorua

REGISTERED OFFICE: Te Arawa House, 1256 Arawa Road, Rotorua

PRINCIPAL ACTIVITY: Fisheries management on behalf of participating Iwi of Te Arawa Waka

SHAREHOLDER: Te Kotahitanga O Te Arawa Waka Fisheries Trust Board
100 Shares

DIRECTORS: R H Roberts - Chairman
P Reid
P McCausland
C Hemana

ACCOUNTANTS: Cookson Forbes & Associates Limited
Chartered Accountants
96 Waioweka Road
PO Box 541
OPOTIKI

BANKERS: Westpac
PO Box 1341
ROTORUA

SOLICITORS: Bell Gully
171 Featherston Street
PO Box 1291
WELLINGTON

AUDITORS: KPMG
Chartered Accountants
247 Cameron Road
TAURANGA

**TE ARAWA FISHERIES LIMITED
ROTORUA**

**ANNUAL REPORT
FOR THE YEAR ENDED 30TH SEPTEMBER 2014**

The board of directors present their annual report including financial statements of the company for the year ended 30 September 2014.

As required by section 211 of the Companies Act 1993 we disclose the following information:

The business of the company is that of fisheries management. The nature of the company's business has not changed during the year under review.

There were no material related party transactions entered into by directors of the company which require disclosure.

The Board received no notices during the year from directors requesting to use company information received in their capacity as directors which would not have been otherwise available to them.

No director acquired or disposed of any shares in the company during the year.

Directors remuneration paid during the year or due and payable is as follows:

	2014	2013
R Roberts	15,000	15,000
P Reid	10,000	10,000
S Burns (Resigned 13/11/12)	-	833
P McCausland	10,000	10,000
C Hemana	10,000	10,000
	<u>\$45,000</u>	<u>\$45,833</u>

No employee received remuneration and any other benefits of more than \$100,000 during the year.

R H Roberts, P Reid, P McCausland and C Hemana held office as directors at the end of the year. No other person held office at any time during the year.

No donations were made by the company during the year.

These financial statements have been audited to comply with Clause 20 of the company constitution.

For and on behalf of the Board

DIRECTOR 

DATE 18/02/2015

DIRECTOR 

DATE 18/02/2015

TE ARAWA FISHERIES LIMITED
ROTORUA

STATEMENT OF FINANCIAL PERFORMANCE
FOR THE YEAR ENDED 30TH SEPTEMBER 2014

	2014	2013
<u>ACE TRADING REVENUE</u>		
ICP Inshore Quota Proceeds	123,375	118,567
ICP Koura Quota Proceeds	26,290	104,545
ICP Non-Inshore Quota Proceeds	676,586	539,417
Rebate Received on SBW Quota	2,818	-
TOKM Levies Refunded	-	1,697
	829,069	764,226
<u>LESS: COST OF ACE</u>		
TOKM Levies - Unallocated Quota Charges	3,331	1,453
MOF Levies	170,427	115,485
Seafood Levies	1,087	1,382
	174,845	118,320
<u>GROSS ACE TRADING REVENUE</u>	654,224	645,906
<u>ADD: OTHER REVENUE:</u>		
Interest Received	2,405	2,221
ICP Director Fees Received	8,333	8,333
Management Fees - Tuwharetoa	-	5,745
Seafood Work Experience Programme Income	136,395	-
<u>TOTAL REVENUE</u>	801,357	662,205
<u>PROGRAMME EXPENSES</u>		
Seafood Work Experience Programme	134,962	-
	134,962	-
<u>OPERATING EXPENSES</u>		
Human Resources		
Wages	283,635	207,770
Staff - Professional Development	883	950
	284,518	208,720
Professional Services		
Accountancy Fees	14,675	12,275
Audit Fees (KPMG)	22,494	-
Consultancy Fees	-	412
Legal Expenses	8,756	-
	45,925	12,687
Overhead Recovery		
Overhead Charge - TKOTA	18,524	82,461
	18,524	82,461



The accompanying notes to the Financial Statements are to be read in conjunction with this statement.

TE ARAWA FISHERIES LIMITED
ROTORUA

STATEMENT OF FINANCIAL PERFORMANCE
FOR THE YEAR ENDED 30TH SEPTEMBER 2014

	2014	2013
Directors		
Directors Meeting Fees:		
R Roberts	15,000	15,000
P Reid	10,000	10,000
S Burns	-	833
P McCausland	10,000	10,000
C Hemana	10,000	10,000
Directors - Professional Development	6,217	4,880
	51,217	50,713
Travel, Accommodation & Catering		
Meeting/Catering Expenses	760	1,260
Mileage Reimbursement	-	5,075
Travelling & Accommodation Expenses	9,508	6,435
Truck Expenses	3,847	-
Vehicle Expenses	5,648	4,791
Vehicle Lease	10,628	10,628
	30,391	28,189
Administration		
Bank Charges	614	553
Data Processing Charges	832	53
Fringe Benefit Tax	6,364	6,364
Hospitality Expenses	3,912	395
Levies - Accident Compensation Corporation	4,612	1,032
Postages	59	986
Photos	257	-
Printing & Stationery	3,226	296
Registration Fees/Subscriptions	4,241	1,086
IRD Penalties	173	127
Interest:		
Inland Revenue Department	15	6
	24,305	10,898
Facilities & Rental		
Advertising	1,148	700
Buildings	1,000	108
Cleaning & Disposal Services	105	79
Computer & Copier Expenses	11,255	4,977
Electricity	953	9,014
General Office Expenses	1,386	484
Insurance	5,727	5,822
Lease/Rent	44,915	38,250
Office Equipment	5,374	4,133
Rates	-	1,180
Security	25	1,937
Telephone & Tolls	11,259	289
Website Expenses	100	-
	83,247	66,973

The accompanying notes to the Financial Statements are to be read in conjunction with this statement.



**TE ARAWA FISHERIES LIMITED
ROTORUA**

**STATEMENT OF FINANCIAL PERFORMANCE
FOR THE YEAR ENDED 30TH SEPTEMBER 2014**

	2014	2013
Depreciation		
Depreciation	<u>10,616</u>	<u>5,527</u>
	10,616	5,527
<u>TOTAL EXPENSES</u>	<u>683,705</u>	<u>466,168</u>
<u>NET SURPLUS</u>	<u>117,652</u>	<u>196,037</u>



The accompanying notes to the Financial Statements are to be read in conjunction with this statement.

**TE ARAWA FISHERIES LIMITED
ROTORUA**

**STATEMENT OF MOVEMENTS IN EQUITY
FOR THE YEAR ENDED 30TH SEPTEMBER 2014**

	2014	2013
EQUITY AT BEGINNING OF YEAR	1,986,832	1,888,814
Net Surplus	117,652	196,037
Dividend to Parent - TKOTA	<u>(58,826)</u>	<u>(98,019)</u>
<u>EQUITY AT END OF YEAR</u>	<u>\$2,045,658</u>	<u>\$1,986,832</u>



The accompanying notes to the Financial Statements are to be read in conjunction with this statement.

TE ARAWA FISHERIES LIMITED
ROTORUA

STATEMENT OF FINANCIAL POSITION
AS AT 30TH SEPTEMBER 2014

	Note	2014	2013
<u>CURRENT ASSETS</u>			
Westpac - Cheque Account		406,003	31,028
Westpac - Online Saver Account		7,647	201,550
Accounts Receivable - Te Arawa Fresh Ltd		46,426	3,524
Accounts Receivable		163,911	121,753
Prepayments		2,776	3,101
Fish Shop Development in Progress	2	-	4,875
Inland Revenue Department - RWT due		403	-
		627,166	365,831
<u>NON CURRENT ASSETS</u>			
Property, Plant & Equipment	8	50,878	16,001
Loan Account - TAFHCo	6	-	708,431
Loan Account - Te Arawa Fisheries Properties Ltd	6	582,841	577,875
Loan Account - Te Arawa Fresh Ltd	6	1,226,364	639,663
Investments - Arawa Fisheries Mussels Limited	5	10,225	10,225
		1,870,308	1,952,195
TOTAL ASSETS		\$2,497,474	\$2,318,026
<u>CURRENT LIABILITIES</u>			
Accounts Payable - TKOTA	7	179,251	195,182
Accounts Payable		45,405	55,792
GST Payable		97,084	80,220
Current Account - TAFHCo	6	130,076	-
		451,816	331,194
TOTAL LIABILITIES		\$451,816	\$331,194
NET ASSETS		\$2,045,658	\$1,986,832
<u>REPRESENTED BY EQUITY</u>			
100 Ordinary Shares	10	100	100
Retained Earnings		2,045,558	1,986,732
TOTAL EQUITY		\$2,045,658	\$1,986,832

Signed on behalf of the Board

DIRECTOR 

DIRECTOR 



DATE 18/02/2015

DATE 18.02.2015

The accompanying notes to the Financial Statements are to be read in conjunction with this statement.

**TE ARAWA FISHERIES LIMITED
ROTORUA**

**NOTES TO THE FINANCIAL STATEMENTS
FOR THE YEAR ENDED 30TH SEPTEMBER 2014**

1 STATEMENT OF ACCOUNTING POLICIES

Reporting Entity

Te Arawa Fisheries Limited (the company) is a company registered under the Companies Act 1993.

Te Arawa Fisheries Limited is a reporting entity for purposes of the Financial Reporting Act 1993. The financial statements of Te Arawa Fisheries Limited have been prepared in accordance with the Financial Reporting Act 1993 and New Zealand generally accepted accounting practice (NZGAAP), which in the case of Te Arawa Fisheries Limited means statements of standard accounting practice and financial reporting standards.

Te Arawa Fisheries Limited is a wholly owned subsidiary of Te Kotahitanga O Te Arawa Waka Fisheries Trust Board (the "Parent" or "TKOTA"). The financial statements are also consolidated in the group financial statements of TKOTA.

Measurement Base

The accounting principles recognised as appropriate for the measurement and reporting of financial performance and financial position on a historical cost basis are followed by the company.

Differential Reporting

Te Arawa Fisheries Limited qualifies for differential reporting as it is not publicly accountable and it is a small entity. The company has taken advantage of all differential reporting exemptions.

Financial Reporting Act Changes

From 1 April 2014, the new Financial Reporting Act 2013 ("FRA 2013") came into force replacing the Financial Reporting Act 1993, this is effective for entities reporting under the Charities Act 2005 with reporting periods beginning on or after 1 April 2015. This will be effective for the Company's 30 September 2016 year end. It is expected that the change in legislation will have no material impact on the Company's obligation to prepare general purpose financial statements.

In addition to the change in legislation the External Reporting Board of New Zealand ("XRB") has released a new accounting standards framework which establishes the financial standards to be applied to entities with statutory financial reporting obligations. The Company is currently reporting under Old NZ GAAP. Under the new XRB framework management expects the the Company will be reporting under the PBE Standards as applicable for not-for-profit entities. Management expects that this will materially impact the preparation and disclosures included in the financial statements. This will be applicable for the Company's 30 September 2016 year end.



TE ARAWA FISHERIES LIMITED
ROTORUA

NOTES TO THE FINANCIAL STATEMENTS
FOR THE YEAR ENDED 30TH SEPTEMBER 2014

Specific Accounting Policies

The following specific accounting policies which materially affect the measurement of financial performance and the financial position have been applied:

Revenue

Revenue from the sale of fish quota is measured at fair value of the consideration received or receivable and revenue is recognised when significant risks and rewards of ownership have been transferred to the buyer. Interest is recorded as income when received or accrued in respect of the period in which it was earned.

Accounts Receivable

Accounts Receivable are stated at their estimated net realisable value.

Operating Leases

Operating lease payments, where the lessors effectively retain substantially all the risks and benefits of ownership of the leased items, are included in the determination of the net surplus in equal installments over the lease term.

Fixed Assets

Fixed assets are recorded at cost less accumulated depreciation. Depreciation has been calculated using the maximum rates permitted by the Income Tax Act 2007 as follows:

Office Equipment	10% - 50% DV
------------------	--------------

Investments and investment income

Non-current investments are stated at cost. Investment and rental income is recognised in the Statement of Financial Performance as it accrues.

Income Tax

The company was registered as a charitable entity under the Charities Act 2005 on 14 August 2007. Therefore, no Income Tax has been calculated on surpluses/(losses).

GST

The financial statements have been prepared on a GST exclusive basis, except for receivables and payables that are stated inclusive of GST.

Changes in Accounting Policies

There have been no significant changes in accounting policies during the year. All policies have been applied on bases consistent with those used in the prior year.

2 COMMITMENTS AND CONTINGENCIES

The company did not have any capital commitments or contingent liabilities at year end.



TE ARAWA FISHERIES LIMITED
ROTORUA

NOTES TO THE FINANCIAL STATEMENTS
FOR THE YEAR ENDED 30TH SEPTEMBER 2014

3 EVENTS SUBSEQUENT TO BALANCE DATE

There are no significant events after balance date that would have any material effect on these financial statements.

4 RELATED PARTIES

Related parties include:

- Te Kotahitanga O Te Arawa Waka Fisheries Trust Board ("TKOTA" or "Parent") is the parent entity. The majority of the administration costs on behalf of the Group are now paid by the company. The Parent has charged the company an administration fee (recovery of overhead and other administration costs) of \$18,524 (2013 - \$82,461). Refer Note 7 for balance owed to TKOTA at 30 September 2014).

- Te Arawa Fisheries Holding Company Limited ("TAFHCo") is also a subsidiary of TKOTA - The company manage ACE quota from TAFHCo under a management agreement which is currently being finalised. This includes the trading of the quota with third parties. All expenses of TAFHCo are paid by the company as agreed. (Note 6)

- Te Arawa Fisheries ICP Limited ("TAFICPL") - As part of the TKOTA Group, TAFICPL acts as the Iwi Collective Partner within a limited partnership where the ACE proceeds are traded. Proceeds from the ACE trading are then distributed to the partners. TAFHCo holds the ACE quota assets, which are managed by TAFL, as detailed above.

- Te Arawa Fresh Limited ("TAFRL") is a subsidiary of TKOTA, and operates the Te Arawa Fresh seafood retail operations - The company has paid the initial set-up costs for the two retail outlet developments, which opened in March 2013 and July 2014. The initial total of \$639,663 was formally recognised as a loan in a Deed of Acknowledgement of Debt dated 12th March 2014. Further set-up costs totalling \$586,711 have been added to the loan balance. (Note 6). The company also paid operating costs for TAFRL totalling \$46,426 (2013 -\$3,524), which have been invoiced to TAFRL at balance date.

- Te Arawa Fisheries Properties Limited ("TAFPL") is a subsidiary of TKOTA. The company advanced funds to TAFPL to purchase the property at the Redwood Centre where the administration office and seafood retail outlet is situated (Note 6). TAFRL currently leases the property from TAFPL for \$3,359 (GST excl) per month.

5 WHOLLY OWNED SUBSIDIARY

Arawa Fisheries Mussels Limited (AFML) is 100% owned by Te Arawa Fisheries Limited and is not trading. AFML is the intended investment vehicle for the proposed mussel farm which has not yet proceeded. Currently, the balance date of AFML is 31 March.



**TE ARAWA FISHERIES LIMITED
ROTORUA**

**NOTES TO THE FINANCIAL STATEMENTS
FOR THE YEAR ENDED 30TH SEPTEMBER 2014**

2014 2013

6 LOAN ACCOUNT MOVEMENTS

No interest is receivable on the outstanding loan account balances at 30th September (2013: nil).

TE ARAWA FISHERIES HOLDING CO LTD (TAFHCo)

BALANCE AT BEGINNING OF YEAR	708,431	1,732,177
Funds Transferred from TAFHCo	1,272,332	979,514
GST Refund Received on behalf of TAFHCo	-	23,092
ICP Koura Operations LP - Funds received on behalf	19,600	23,092
	1,291,932	1,025,698
<u>LESS</u>		
Funds Advanced to TAFHCo	453,425	-
TOKM Levy Refund received by TAFHCO	-	1,952
	453,425	1,952
<u>BALANCE AT END OF YEAR</u>	(\$130,076)	\$708,431

TE ARAWA FRESH LTD (TAFRL)

BALANCE AT BEGINNING OF YEAR	639,663	-
<u>LESS</u>		
GST Refund Received on behalf of Te Arawa Fresh Ltd	10	-
	10	-
	639,653	-
<u>ADD</u>		
Funds Advanced to Te Arawa Fresh Ltd	-	20,200
Expenses Paid on Behalf of Te Arawa Fresh Ltd	586,711	619,463
	586,711	639,663
<u>BALANCE AT END OF YEAR</u>	\$1,226,364	\$639,663

TE ARAWA FISHERIES PROPERTIES LTD (TAFPL)

BALANCE AT BEGINNING OF YEAR	577,875	-
<u>ADD</u>		
Funds Advanced to Te Arawa Fisheries Properties Ltd	-	577,875
Expenses Paid on Behalf of Te Arawa Fisheries Properties Ltd	4,966	-
	4,966	577,875
<u>BALANCE AT END OF YEAR</u>	\$582,841	\$577,875

7 ACCOUNTS PAYABLE - TKOTA

Dividend Payable	58,826	98,019
Overhead Charge Payable	116,131	94,829
Other Payables	4,294	2,334
	179,251	195,182



**TE ARAWA FISHERIES LIMITED
ROTORUA**

**NOTES TO THE FINANCIAL STATEMENTS
FOR THE YEAR ENDED 30TH SEPTEMBER 2014**

	2014	2013
8 <u>PROPERTY, PLANT & EQUIPMENT</u>		
Leasehold Improvements:		
Cost Price	4,361	-
Accumulated Depreciation	(582)	-
Book Value	3,779	-
Motor Vehicles:		
Cost Price	40,000	-
Accumulated Depreciation	(3,333)	-
Book Value	36,667	-
Office Equipment:		
Cost Price	23,148	22,016
Accumulated Depreciation	(12,716)	(6,015)
Book Value	10,432	16,001
TOTAL	50,878	16,001
9 <u>OPERATING LEASE COMMITMENTS</u>		
Non-cancellable operating lease commitments:		
Current Portion	37,556	12,222
Non-current portion	5,750	3,056
<u>TOTAL</u>	43,306	15,278
10 <u>SHARE CAPITAL</u>		

As at 30 September 2014, share capital comprised 100 ordinary shares (2013: 100). All shares are fully paid and have no par value. The holders of ordinary shares are entitled to receive dividends as declared from time to time and entitled to one vote per share at meetings of the company, and rank equally with regard to the company's residual assets.





Independent auditor's report

To the shareholder of Te Arawa Fisheries Limited

Report on the financial statements

We have audited the accompanying financial statements of Te Arawa Fisheries Limited ("the company") on pages 3 to 12. The financial statements comprise the statement of financial position as at 30 September 2014, the statements of financial performance and movements in equity for the year then ended, and a summary of significant accounting policies and other explanatory information.

Directors' responsibility for the financial statements

The directors are responsible for the preparation of financial statements in accordance with generally accepted accounting practice in New Zealand that give a true and fair view of the matters to which they relate, and for such internal control as the directors determine is necessary to enable the preparation of financial statements that are free from material misstatement whether due to fraud or error.

Auditor's responsibility

Our responsibility is to express an opinion on these financial statements based on our audit. We conducted our audit in accordance with International Standards on Auditing (New Zealand). Those standards require that we comply with ethical requirements and plan and perform the audit to obtain reasonable assurance about whether the financial statements are free from material misstatement.

An audit involves performing procedures to obtain audit evidence about the amounts and disclosures in the financial statements. The procedures selected depend on the auditor's judgement, including the assessment of the risks of material misstatement of the financial statements, whether due to fraud or error. In making those risk assessments, the auditor considers internal control relevant to the company's preparation of the financial statements that give a true and fair view of the matters to which they relate in order to design audit procedures that are appropriate in the circumstances, but not for the purpose of expressing an opinion on the effectiveness of the company's internal control. An audit also includes evaluating the appropriateness of accounting policies used and the reasonableness of accounting estimates, as well as evaluating the presentation of the financial statements.

We believe that the audit evidence we have obtained is sufficient and appropriate to provide a basis for our audit opinion.

Other than in our capacity as auditor we have no relationship with, or interests in, the company.

Opinion

In our opinion the financial statements on pages 3 to 12:

- comply with generally accepted accounting practice in New Zealand; and
- give a true and fair view of the financial position of the company as at 30 September 2014 and of its financial performance for the year then ended.



Report on other legal and regulatory requirements

In accordance with the requirements of sections 16(1)(d) and 16(1)(e) of the Financial Reporting Act 1993, we report that:

- we have obtained all the information and explanations that we have required; and
- in our opinion, proper accounting records have been kept by Te Arawa Fisheries Limited as far as appears from our examination of those records.

KPMG

18 February 2015
Tauranga



**TE ARAWA FISHERIES
HOLDING COMPANY LIMITED**

**TE ARAWA FISHERIES HOLDING COMPANY LIMITED
ROTORUA**

**FINANCIAL STATEMENTS
FOR THE YEAR ENDED 30TH SEPTEMBER 2014**

I N D E X

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**TE ARAWA FISHERIES HOLDING COMPANY LIMITED
ROTORUA**

DIRECTORY

YEAR OF INCORPORATION: 2006

COMPANY NUMBER: 1853842

IRD NUMBER: 95-624-650

PLACE OF BUSINESS: Te Arawa House, 1256 Arawa Road, Rotorua

REGISTERED OFFICE: Te Arawa House, 1256 Arawa Road, Rotorua

PRINCIPAL ACTIVITY: Holding Company

SHAREHOLDER: Te Kotahitanga O Te Arawa Waka Fisheries Trust Board
100 Shares

DIRECTORS: R H Roberts - Chairman
P Reid
P McCausland
C Hemana

ACCOUNTANTS: Cookson Forbes & Associates Limited
Chartered Accountants
96 Waioweka Road
PO Box 541
OPOTIKI

BANKERS: Westpac
PO Box 1341
ROTORUA

SOLICITORS: Bell Gully
171 Featherston Street
PO Box 1291
WELLINGTON

AUDITORS: KPMG
Chartered Accountants
247 Cameron Road
TAURANGA

**TE ARAWA FISHERIES HOLDING COMPANY LIMITED
ROTORUA**

ANNUAL REPORT
FOR THE YEAR ENDED 30TH SEPTEMBER 2014

The board of directors present their annual report including financial statements of the company for the year ended 30 September 2014.

As required by section 211 of the Companies Act 1993 we disclose the following information:

The business of the company is that of a holding company. The company holds the Treaty of Waitangi Fisheries Settlement Assets. The nature of the company's business has not changed during the year under review.

There were no material related party transactions entered into by directors of the company which require disclosure.

The Board received no notices during the year from directors requesting to use company information received in their capacity as directors which would not have been otherwise available to them.

No director acquired or disposed of any shares in the company during the year.

Directors remuneration paid during the year or due and payable is as follows:

	2014	2013
R Roberts	-	-
P Reid	-	-
P McCausland	-	-
C Hemana	-	-
	<u>-</u>	<u>-</u>

No employee received remuneration and any other benefits of more than \$100,000 during the year.

R H Roberts, P Reid, P McCausland and C Hemana held office as directors at the end of the year. No other person held office at any time during the year.

No donations were made by the company during the year.

These financial statements are required to be audited under Clause 21 of the company constitution.

For and on behalf of the Board

DIRECTOR 

DIRECTOR 

DATE 18/02/2015

DATE 18.02.2015

**TE ARAWA FISHERIES HOLDING COMPANY LIMITED
ROTORUA**

**STATEMENT OF FINANCIAL PERFORMANCE
FOR THE YEAR ENDED 30TH SEPTEMBER 2014**

	2014	2013
<u>REVENUE</u>		
Interest Received	160,870	177,582
Dividends Received	-	404,950
MATC's Received - AFL Bonus Share Issue	-	1,432,320
Profit Share from ICP Koura Limited Partnerships	<u>70,430</u>	<u>-</u>
	231,300	2,014,852
<u>LESS EXPENSES</u>		
Bank Charges	<u>120</u>	<u>165</u>
	<u>120</u>	<u>165</u>
<u>TOTAL EXPENSES</u>	<u>120</u>	<u>165</u>
<u>NET SURPLUS</u>	<u>231,180</u>	<u>2,014,687</u>



The accompanying notes to the Financial Statements are to be read in conjunction with this statements.

**TE ARAWA FISHERIES HOLDING COMPANY LIMITED
ROTORUA**

STATEMENT OF MOVEMENTS IN EQUITY
FOR THE YEAR ENDED 30TH SEPTEMBER 2014

	2014	2013
EQUITY AT BEGINNING OF YEAR	25,429,244	24,421,900
Net Surplus	231,180	2,014,687
Dividend to Parent - TKOTA	<u>(215,590)</u>	<u>(1,007,343)</u>
<u>EQUITY AT END OF YEAR</u>	<u>\$25,444,834</u>	<u>\$25,429,244</u>



The accompanying notes to the Financial Statements are to be read in conjunction with this statement.

TE ARAWA FISHERIES HOLDING COMPANY LIMITED
ROTORUA

STATEMENT OF FINANCIAL POSITION
AS AT 30TH SEPTEMBER 2014

	Note	2014	2013
<u>CURRENT ASSETS</u>			
Westpac - Cheque Account		33	302
Westpac - Online Saver Account		950	166
Kiwibank - Notice Saver Account		2,222	2,112
ASB Fast Saver Account		367,600	608
ASB - Term Deposit		2,377,077	3,482,898
Equitable Group Debentures		691	797
Accounts Receivable		193	-
Accrued Interest		18,361	73,317
Inland Revenue Department - MAC/RWT Due		-	1,511,703
GST Receivable		83,384	-
		2,850,511	5,071,903
<u>NON CURRENT ASSETS</u>			
Fishing Quota - Allocation		8,059,229	8,059,229
Fishing Quota - Purchased		1,182,135	626,243
Shares - Aotearoa Fisheries Limited (11,936)		13,308,300	13,308,300
Investment - ICP Koura Limited Partnerships		129,900	79,070
Current Account - Te Arawa Fisheries Ltd	6	130,076	-
Current Account - Te Arawa Fisheries ICP Ltd	6	273	273
		22,809,913	22,073,115
TOTAL ASSETS		\$25,660,424	\$27,145,018
<u>CURRENT LIABILITIES</u>			
Accounts Payable - TKOTA		215,590	1,007,343
		215,590	1,007,343
<u>NON CURRENT LIABILITIES</u>			
Current Account - Te Arawa Fisheries Limited	6	-	708,431
		-	708,431
TOTAL LIABILITIES		\$215,590	\$1,715,774
NET ASSETS		\$25,444,834	\$25,429,244
<u>REPRESENTED BY EQUITY</u>			
100 Ordinary Shares	5	441,237	441,237
Retained Earnings		2,102,567	2,086,977
Fisheries Asset Settlement Reserve	4	22,901,030	22,901,030
TOTAL EQUITY		\$25,444,834	\$25,429,244

Signed on behalf of the Board

DIRECTOR 

DIRECTOR 

DATE 18/02/2015

DATE 18.02.2015



The accompanying notes to the Financial Statements are to be read in conjunction with this statement.

**TE ARAWA FISHERIES HOLDING COMPANY LIMITED
ROTORUA**

**NOTES TO THE FINANCIAL STATEMENTS
FOR THE YEAR ENDED 30TH SEPTEMBER 2014**

1 STATEMENT OF ACCOUNTING POLICIES

Reporting Entity

Te Arawa Fisheries Holding Company Limited (the 'company' or 'TAFHCo') is a company registered under the Companies Act 1993.

Te Arawa Fisheries Holding Company Limited is a reporting entity for purposes of the Financial Reporting Act 1993. The financial statements of Te Arawa Fisheries Holding Company Limited have been prepared in accordance with the Financial Reporting Act 1993 and New Zealand generally accepted accounting practice (NZGAAP), which in the case of Te Arawa Fisheries Holding Company Limited means statements of standard accounting practice and financial reporting standards.

The company is a wholly owned subsidiary of Te Kotahitanga O Te Arawa Waka Fisheries Trust Board (the 'parent' or 'TKOTA'). The financial statements are also consolidated and reported in the group financial statements of TKOTA.

Measurement Base

Except for contributed assets which have been recognised at fair value, the accounting principles recognised as appropriate for the measurement and reporting of financial performance and financial position on a historical cost basis are followed by the company.

Differential Reporting

The company qualifies for differential reporting as it is not publicly accountable and it is a small entity. The company has taken advantage of all differential reporting exemptions.

Financial Reporting Act Changes

From 1 April 2014, the new Financial Reporting Act 2013 ("FRA 2013") came into force replacing the Financial Reporting Act 1993, this is effective for entities reporting under the Charities Act 2005 with reporting periods beginning on or after 1 April 2015. This will be effective for the Company's 30 September 2016 year end. It is expected that the change in legislation will have no material impact on the Company's obligation to prepare general purpose financial statements.

In addition to the change in legislation the External Reporting Board of New Zealand ("XRB") has released a new accounting standards framework which establishes the financial standards to be applied to entities with statutory financial reporting obligations. The Company is currently reporting under Old NZ GAAP. Under the new XRB framework management expects the the Company will be reporting under the PBE Standards as applicable for not-for-profit entities. Management expects that this will materially impact the preparation and disclosures included in the financial statements. This will be applicable for the Company's 30 September 2016 year end.



TE ARAWA FISHERIES HOLDING COMPANY LIMITED
ROTORUA

NOTES TO THE FINANCIAL STATEMENTS
FOR THE YEAR ENDED 30TH SEPTEMBER 2014

Specific Accounting Policies

The following specific accounting policies which materially affect the measurement of financial performance and the financial position have been applied:

Revenue

Dividend income is recognised in the Statement of Financial Performance on the date the dividend is declared. Interest is recorded as income when received or accrued in respect of the period in which it was earned. Profit Share from ICP Koura Limited Partnerships is recorded as income when accrued in respect of the period in which it was earned and credited to the investment.

Contributed Assets from Fisheries Asset Settlement

Contributed assets from settlement have recognised at fair value and recorded as contribution from owners in the statement of movements in equity. These values will become their deemed cost.

New Zealand Fishing Quota Shares

Separately acquired fishing quota has an indefinite useful life and will generate economic benefits beyond one year. Fishing quota is tested annually for impairment and is carried at cost less accumulated impairment. The useful life is assessed annually to determine whether the indefinite useful life assessment continues to be supportable.

Income Tax

The company was registered as a charitable entity under the Charities Act 2005 on 14 August 2007. Therefore, no Income Tax has been calculated on surpluses/(losses).

GST

The financial statements have been prepared on a GST exclusive basis, except for receivables and payables that are stated inclusive of GST.

Changes in Accounting Policies

There have been no significant changes in accounting policies during the year. All policies have been applied on bases consistent with those used in the prior year.



**TE ARAWA FISHERIES HOLDING COMPANY LIMITED
ROTORUA**

**NOTES TO THE FINANCIAL STATEMENTS
FOR THE YEAR ENDED 30TH SEPTEMBER 2014**

2 COMMITMENTS AND CONTINGENCIES

The company did not have any capital commitments or contingent liabilities at year end. (2013 - Nil)

3 RELATED PARTIES

Related parties include:

- Te Arawa Fisheries Limited ('TAFL') - As part of the TKOTA group, the company provides ACE quota to TAFL for trading under a management agreement which is currently being updated. All expenses of the company are paid by TAFL under this agreement.

- Te Arawa Fisheries ICP Limited ("TAFICPL") - As part of the TKOTA Group, TAFICPL acts as the Iwi Collective Partner within a limited partnership where the ACE proceeds are traded. Proceeds from the ACE trading are then distributed to the partners. TAFHCo holds the ACE quota assets, which are managed by TAFL, as detailed above.

4 FISHERIES SETTLEMENT ASSETS

The company was formed as part of the requirements for receiving the fisheries settlement assets from Te Ohu Kaimoana Trustees Limited, pursuant to the Maori Fisheries Act 2004. The fisheries settlement assets were received by TAFHCo in September 2006 from Te Ohu Kaimoana Trustees Limited.

In September 2012, further fisheries settlement assets were received from Te Ohu Kaimoana Trustees Limited, under a deed of transfer and warranty dated 5th September 2012. The additional settlement arose as a result of confirmation of coastline entitlements for Te Arawa set out in the BoP Coastline Agreement dated 21 August 2012. The settlement consisted of Fishing Quota and Quota Shortfall Money.

The Fishing Quota and Aotearoa Fisheries Limited (AFL) shares are stated at their estimated fair values at settlement.

5 SHARE CAPITAL

As at 30 September 2014, share capital comprised 100 ordinary shares (2013: 100). All shares are fully paid and have no par value. The shares were paid up as at 30 September 2007 through the capitalisation of a loan owing to the Parent.

The holders of ordinary shares are entitled to receive dividends as declared from time to time and entitled to one vote per share at meetings of the company, and rank equally with regard to the company's residual assets.



**TE ARAWA FISHERIES HOLDING COMPANY LIMITED
ROTORUA**

**NOTES TO THE FINANCIAL STATEMENTS
FOR THE YEAR ENDED 30TH SEPTEMBER 2014**

	2014	2013
6 <u>CURRENT ACCOUNT MOVEMENTS</u>		
<u>TE ARAWA FISHERIES LIMITED</u>		
BALANCE AT BEGINNING OF YEAR	(708,431)	(1,732,178)
<u>LESS</u>		
Registration/Levies Paid on Behalf	-	1,952
Loan Advance - TAFL	453,425	-
	<u>453,425</u>	<u>1,952</u>
	(1,161,856)	(1,734,130)
<u>ADD</u>		
Loan Repayment - TAFL	1,272,332	594,240
GST Refund Received by TAFL	-	23,092
ICP Koura LP Investment Funds Received by TAFL	19,600	-
ICP Koura Operations LP Refund Received by TAFL	-	23,092
Transfers to Te Arawa Fisheries Properties Ltd	-	385,275
	<u>1,291,932</u>	<u>1,025,699</u>
<u>BALANCE AT END OF YEAR</u>	<u>\$130,076</u>	<u>(\$708,431)</u>
<u>TE ARAWA FISHERIES ICP LIMITED</u>		
BALANCE AT BEGINNING OF YEAR	<u>273</u>	<u>273</u>
BALANCE AT END OF YEAR	<u>\$273</u>	<u>\$273</u>





Independent auditor's report

To the shareholder of Te Arawa Fisheries Holding Company Limited

Report on the financial statements

We have audited the accompanying financial statements of Te Arawa Fisheries Holding Company Limited ("the company") on pages 3 to 9. The financial statements comprise the statement of financial position as at 30 September 2014, the statement of financial performance and movements in equity for the year then ended, and a summary of significant accounting policies and other explanatory information.

Directors' responsibility for the financial statements

The directors are responsible for the preparation of financial statements in accordance with generally accepted accounting practice in New Zealand that give a true and fair view of the matters to which they relate, and for such internal control as the directors determine is necessary to enable the preparation of financial statements that are free from material misstatement whether due to fraud or error.

Auditor's responsibility

Our responsibility is to express an opinion on these financial statements based on our audit. We conducted our audit in accordance with International Standards on Auditing (New Zealand). Those standards require that we comply with ethical requirements and plan and perform the audit to obtain reasonable assurance about whether the financial statements are free from material misstatement.

An audit involves performing procedures to obtain audit evidence about the amounts and disclosures in the financial statements. The procedures selected depend on the auditor's judgement, including the assessment of the risks of material misstatement of the financial statements, whether due to fraud or error. In making those risk assessments, the auditor considers internal control relevant to the company's preparation of the financial statements that give a true and fair view of the matters to which they relate in order to design audit procedures that are appropriate in the circumstances, but not for the purpose of expressing an opinion on the effectiveness of the company's internal control. An audit also includes evaluating the appropriateness of accounting policies used and the reasonableness of accounting estimates, as well as evaluating the presentation of the financial statements.

We believe that the audit evidence we have obtained is sufficient and appropriate to provide a basis for our audit opinion.

Other than in our capacity as auditor we have no relationship with, or interests in, the company.



Opinion

In our opinion the financial statements on pages 3 to 9:

- comply with generally accepted accounting practice in New Zealand; and
- give a true and fair view of the financial position of the company as at 30 September 2014 and of its financial performance for the year then ended.

Report on other legal and regulatory requirements

In accordance with the requirements of sections 16(1)(d) and 16(1)(e) of the Financial Reporting Act 1993, we report that:

- we have obtained all the information and explanations that we have required; and
- in our opinion, proper accounting records have been kept by Te Arawa Fisheries Holding Company Limited as far as appears from our examination of those records.

A handwritten signature of 'KPMG' in blue ink, written in a cursive style.

18 February 2015
Tauranga

